



Contract no. 030145

## Co-ordinating Regional Primary Sector Policies for Boosting Innovation

# CoRin

Co-ordination Action

Support for the coherent development of policies  
Regions of Knowledge 2

### D6: Field Trials Action Plan

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# 1 Introduction

## **Context**

This document is the output of the task 3.1 of the CoRIn project aiming at stimulating commitments of involved policy-makers in each partner region towards specific actions and at trans-regional level that will help to improve research and innovation activities within the primary sector. It was carried out within the CoRIn project as the contractual Deliverable #6 (Field Trials Action Plan). The document is a synthesis and analysis of Partners Action plans that are annexed to this document and three trans-regional Pilot Actions.

## **Aims of the activities**

At local level, Pilot Actions aim at transferring recommendations defined in WP2 into Regional policy-making and related processes. These actions consist on:

1. Implementation/promotion, by single regional actors, of proposed improved approaches when defining new programmes, policies or directives with potential impact on research investments or when consulted by policy-makers at different levels.
2. Awareness actions towards policy-makers at different levels and from different sectors about project issues and findings.

The pilot action at trans-regional level aims at increasing and exploiting collaboration and coordination among regions, which include:

1. Networking actions aiming at guaranteeing and effective process of information exchange and mutual learning between regions about the policies, the decisions and the interventions. The theme of the network is the promotion and integration of RTD aspects in primary sector policy. Formal procedures for the functioning of this trans-regional consultation network and for the exchange of information defined in WP2.
2. Set-up, among project partners, of a trans-national work group on regional level strategies and opportunities for an efficient use of new Structural funds for fishery (2007-2013) in supporting RTD investment.
3. Creation and share of a common database of research projects on fishery, aquaculture and related issues, funded in the different partner region. The database will be accessible for both policy actors and for performers and beneficiaries of the research activities.

## **Specific objectives**

Scope of the CoRIn Pilot Actions is to apply in real usage conditions the solutions and the strategic indications developed in the previous phases of the project, addressed to improving the research investments through interventions on primary sector policies with two goals:

1. To test and refine the solutions proposed of WP1 and WP2 for an enhanced inclusion of research promotion dimension in regional Primary Sector policies;

2. To concretely apply and diffuse, during the project itself, identified good practices at regional and at trans-regional level in partner regions, to increase awareness of policy-makers towards research aspects and importance.

Based on the results of the WP2 questionnaires CoRIn partners realized that there is a communication gap (lack of direct dialogue), between actors involved in the primary sector. Therefore all pilot actions, regional and trans-regional, will be implemented focusing on the improvement of dialogue and cooperation between stakeholders.

Due to similar findings in all regions the regional Pilot Actions will be based on a common methodology for organization of encounters that was adjusted at the Rimini meeting and presented to the partners after the meeting. Nevertheless, because of the specific characteristics and needs of regions involved, CoRIn partners decided to implement regionally adjusted action plans. CoRIn Partners decided to organize workshops, working groups and focus tables. The activities for those Pilot Actions begun in mid June 2007 and will continue till February 2008.

The most relevant activities for the implementation of the regional Pilot Actions are: preparation activities, execution of action plans and analyzing activities. Research institutions, policy-makers, public institutions and private operators involved in the sector will be invited to cooperate at the Pilot Actions.

Based on the findings of the state of the art analysis (WP1) and the WP2 recommendations (Deliverable D4) CoRIn partners at the Rimini meeting proposed different trans-regional Pilot Actions, that can be synthesized in three categories: implementation of a trans-regional networking system, set-up of a trans national working group among project partners, creation and usage of a common data-base of research projects.

## **Method**

This document has been produced by the University incubator of Primorska and is a synthesis and an analysis of the trans-regional and partner's annexed regional Pilot Actions. A draft version of the document has been presented to EURIS in order to receive completion and improvement suggestions.

## **Summary of Activities**

### **Regional Pilot Actions**

According to the specific needs and characteristics in each of the involved regions CoRIn partners will implement the following Pilot Actions:

- Veneto Region (IT) – two workshops;
- Friuli Venezia Giulia Region (IT) – two workshops;
- Emilia Romagna Region (IT) – workshop + focus group;
- Regional Development Agency Porin (CRO) – two workshops;
- Macedonia Research Centre (GR) – focus table + brochure;
- Istrian Development Agency (CRO) – two workshops;
- National Agency of Fisheries and Aquaculture (BG) – three round tables;
- University incubator of Primorska (SI) – two workshops.

### ***Trans-regional pilot Actions***

CoRIn partners on the basis of WP2 findings and after discussion and joint analysis decided to implement three trans-regional pilot actions:

- Trans-regional networking system between policy makers of Northern Adriatic area in order to coordinate actions for R&D funding;
- Trans-regional working group among project partners in order to produce a strategic document to be presented to policy-makers at regional level.
- Common data-base of research projects.

## 2 Regional pilot actions

After the presentation of the findings from WP2 questionnaires CoRIn partners, based on the needs and requirements of the stakeholders jointly decided that the best way to stimulate direct dialogue between primary sector's actors in order to increase research and innovation activities is to organize meetings involving all parties active within the sector.

### **2.1 Methodology: How to organise encounters**

Although each region will implement its own, slightly different, action plan bellow is a common used as a basis by all of the partners.

#### **Organisation of encounters/meetings**

To organise encounters means to define all practical aspects related to the implementation of the meeting(s). Hereafter there is a list of the most relevant aspects to be considered:

##### **Objectives**

Why are the meetings implemented? What we want to obtain through it?

The objectives of the encounter should be defined in advance, and will influence all subsequent organisational aspects. Objectives also define the themes that will be discussed in the encounter and are important to convince other persons to participate.

##### **Expected results & outputs**

Which outputs will be produced? (ex. a common document on a topic, a proposal for something, a list of priorities, a list of questions, a plan for a joint action, etc...). Which results will be achieved?

*Note that the results of the encounters must be in line with CoRIn Pilot Actions objectives, i.e. it must be something that contributes to increase the importance or the effectiveness of Primary Sector policy interventions towards Research and Innovation.*

##### **Participants and Contacts**

It must be decided who will be invited to participate to the meetings (type of persons, then specific names).

In doing this consider that the typical number of participants on a single meeting is 6 to 12 persons. In a larger group it is difficult to have a real discussion; in a smaller one there is the risk to have poor ideas. The group should be representative of all parties interested in the considered topic.

Another element to be decided is how participants will be contacted and selected.

More "general" invitation means (ex. e-mail, web-site) normally have a lower return rate. It is necessary to contact an higher number of subjects. Selection is done subsequently on the base of answers. The final group of participants could be not equilibrated.

Direct invitation (by phone, by post or personally) is normally more effective, but depends on the influence of inviting subject.

### ***Time frame / structure***

The encounters can be organised in different ways. Each one has advantages and disadvantages. Most common solutions are the following:

a) Spot action (single meeting).

Positive: easier organisation, higher participation, short time.

Negative: limited reachable objectives; time insufficient for completely analyse the discussed topic; mainly general interventions; no feed-back given to participants (lower motivation).

This solution is suitable mainly for discussing simple themes or themes participants already know very well, otherwise time will be insufficient for achieving value-adding results.

A partial improvement can be obtained providing participants with preparatory material before the meeting, but it is not sure they will really use/read it.

b) Single meeting plus follow-up remote actions (typically: production of a document based on the contents of the discussion, distribution to this document to all participants in draft form, ask for their comments, production of the document in final form).

Positive: gives participants time to “elaborate” discussed topics after the meeting; ensure a certain level of continuity to proposed actions; gives a concrete feed-back to participants.

Negative: time for direct discussion is limited; limited participation to remote follow-up actions; very high influence of the person(s) writing the document.

c) Multiple meetings (two or more).

Positive: gives time to deeply analyse and discuss considered theme; contribute to create relations among participants; suitable for discussing complex / challenging themes.

Negative: longer time; need for greater commitment from participants.

A solution based on two meetings is often adopted, where the second meeting is used to present and discuss actions or documents based on the results of the first meeting.

Another reason for having multiple meetings could be the high number of participants. In that case it could be better to divide them in two or more groups.

When organising the intervention it is necessary to decide: which typology of encounters will be implemented (how many meetings)? With which timing/frequency? Which other instruments, in addition to direct meetings, will be adopted?

### ***Supporting material***

Which material will be used in the specific case? Will it be sent to participants in advance or will be displayed only during the meeting(s)?

Consider that insufficient supporting material/indications could lead to a too general or not-focused discussion, while too abundant material could be ignored by participants or could influence too much the discussion. Moreover, if great material has to be presented at the beginning of the meeting, the duration of the meeting should be increased accordingly, to leave adequate time to the discussion.

### ***Roles and Responsibilities***

Who are the subjects involved in the organisation of the encounters? Who will be the moderator of the meeting(s)? Who will produce follow-up documents? Who will give the premise? Who will decide the name of participants? Who will make invitations?

### ***Timing***

At this point it should be possible to indicate the desired period for the meeting(s) and for other activities related to the implementation of the encounters (to make invitations, to prepare documents, to produce the outputs, etc...)

## **Characteristics of different types of meetings**

**Workshop:** A workshop is a gathering or training session which may be several days in length. It emphasizes problem-solving, hands-on training, and requires the involvement of the participants. Often Symposiums, a lecture or a meeting can become a workshop when it is accompanied by a practical demonstration.

**Focus Table:** With the term “Focus Table” we mean a meeting that gathers together different persons to discuss on a common topic.

A Focus Table is different from a Workshop because discussion is interactive and there are no distinctions between speakers and listeners. All participants are invited to actively participate in the discussion.

The Focus Table is lead by a moderator, which generally have only a few specific questions prepared in advance, that will serve to initiate open-ended discussions. Then the moderator is typically given a list of objectives or an anticipated outline that he/she will use to “drive” the discussion and to be sure that desired subjects are discussed by participants.

**Focus Group:** A focus group is a form of qualitative research in which a group of people are asked about their attitude towards a product, service, concept, advertisement, idea, or packaging. Questions are asked in an interactive group setting where participants are free to talk with other group members.

## 2.2 Regional Pilot Actions Work Plan

Timetable 1 is an overview of Pilot Actions that will be implemented in each region:

Timetable 1:

year	2007							2008			region
partner/month	june	july	august	september	october	november	december	january	february	march	
Regione Veneto											Veneto region (IT)
Friuli Venezia Giulia											FVG (IT)
Regione Emilia Romagna											Emiglia Romagna (IT)
PORIN											Primorsko Goranska (HR)
MARC											West macedonia (GR)
IDA											Istrian Region (HR)
NAFA											Bulgaria
UIP											Slovenia

- **Veneto Region** decided to organize **two workshops** – one in September 2007 and one in November 2007; they will invite regional policy makers (Agriculture, Forest, Aquiculture and Fishery Search office.), research institutions involved in the sector (Veneto Agriculture), universities (University of Padua) and representatives of Private Bodies (Agri.Te.Co., etc...).
- **Friuli Venezia Giulia Region** is organizing **two workshops** – October 2007 and January 2008; subjects they will invite: policy makers, university, private research centers and representatives of the producers' consortia.
- **Emilia Romagna Region** will organize **a workshop** followed by **a focus group** - July 2007, October 2007; subjects they will invite: policy makers and research centres, but also the whole supply chain, in order to assure a large representation of research needs and possible beneficiaries of the initiatives proposed.
- **PORIN** will organize **two workshops** – October and November 2007; subjects they will invite: private sector, local government and research institutions.

- **MARC** decided to organize **a focus table** (November 2007) followed by **a brochure** in January 2007; subjects they will invite to the focus table: Economic chamber, Local Union of Municipalities & Communities of Kozani's prefecture, Municipality of Ellispontos, Rural cooperative of prefecture of Kozani, Cooperative of saffran's producers, Union of fur dressings of Siatista.
- **IDA** will organize **two workshops** (October 2007 and February 2008); subjects they will invite: all stakeholders (private actors, R&D centres, University) on regional fishery market, policy actors and institutions currently in charge for fishery.
- **NAFA** will organize **three round tables** in July, August and September 2007; subjects they will invite: **policy makers** (representatives of the local structures of NAFA, representatives of municipalities in the fisheries regions in Bulgaria), **research institutions** involved in the sector (Institute of Oceanology, Varna; Institute of Fish Resources, Varna; Institute of fishery and aquaculture, Plovdiv; Thracia university, Stara Zagora; Bulgarian Academy of Science - Fisheries Department, Sofia; Sofia University – Biological Faculty), **private subjects** that took place in the interviews in WP2, associations of the private producers in the fisheries sector and **partners of the CoRin project**.
- **UIP** will organize **two workshops** one in November 2007 and one in February 2008; subjects they will invite: representatives of the policy makers (Ministry of agriculture forestry and food, municipalities, fishery office), research institutions involved in the sector (Fisheries institute of Slovenia, Science research centre of Koper, Marine biology station Piran, Zavod Biocen...), universities (University of Ljubljana, University of Primorska, University of Maribor, University of Nova Gorica), private institutions (Fonda d.o.o., Delmar d.o.o., Pensito d.o.o., ...) and partners of the CoRin project from the neighboring regions (Friuli Venezia Giulia (IT), IDA(HR), PORIN (HR)).

Below is a timetable with synthesized activities that will be implemented in each region in order to complete the Pilot Action. Different colors represent main types of activities that are needed to complete the Pilot Action in each region. Some activities were unified in order to make easier to compare partners Pilots Actions. A more detailed specification of the activities needed to complete the Pilot Action in each region can be found in the partner's definitions of plans for the Pilot Action that are annexed to this document.

**Timetable 2:**

month partner/week	june				july				august				september				october				november				december				january				february				march				region
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	
Regione Veneto																																									Veneto region (IT)
Friuli Venezia Giulia																																									FVG (IT)
Regione Emilia Romagna																																									Emilia Romagna (IT)
PORIN																																									Primorsko goranska region (HR)
MARC																																									West Macedonia (GR)
IDA																																									Istrian Region (HR)
NAFA																																									Bulgaria
UIP																																									Slovenia

preparation of 1st activity   
 realization of 1st activity   
 preparation of 2nd activity   
 realization of 2nd activity   
 result analysis 

## 3 Trans-Regional Pilot Actions

### The objectives

On the basis of the WP2 findings, partners have agreed that it is necessary to promote a widespread dissemination on which are the sources of funds to be utilised and to promote the creation of trans-regional and trans-national partnership aimed at creating a wide Primary Sector Research Network.

The main objectives can be summarised as follow:

- to increase the exchange of information on implemented projects in order to avoid research duplication
- to analyse structured tools aimed at transferring research results all over the Europe
- to facilitate the coordination and the creation of integrated projects within common multiannual EU programmes as the EFF programmes, the mainstream programmes (ERDF and ESF) and the Rural Development Plans.

### The instruments

On the basis of WP2, after an in-depth analysis, partners have decided to carry out 3 trans-national pilot actions facing the emerged problems - lack of information about projects and institutions.

The proposed Pilot Actions are:

- Implementation of a trans-Regional networking system between policy-makers of Northern Adriatic area (RV, FVG, RER, IDA, Porin, UIP) in order to coordinate actions for R&D funding. Other CoRiN Partners as MARC and NAFA could participate in order to improve their competence by exchanging know-how / experiences / solutions and through the confrontation with their related trans-regional and cross-border areas.
- Set-up of a trans-national working group among project partners on strategies and opportunities for a better and more efficient use of new Structural Funds for fishery (programming period 2007-2013) in supporting RTD investments. Activities of this working group will result in a strategic document addressed to policy-makers at regional level.
- Creation and usage of a common data-base of research projects on fishery, aquaculture and related issues, funded in the different partners regions. The data-base will make available information on the web a collection of all the projects developed in research and innovation in the primary sector and the institutions and research centres implementing them.

## 4 Annexes

### *Annex 1 – Partner: Veneto Region*

# Co-ordinating Regional Primary Sector Policies for Boosting Innovation

## CoRIn

### WP3 – Pilot Actions

#### Task 3.1 Shared action plan

### Definition of plan for Pilot Action to be implemented in every region

Partner: Veneto Region



Prepared by: Carnacina Margherita

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# 1 Introduction

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A first evaluation of questionnaires collected data, has shown, lack of dialogue among Policy-makers and Primary Sector actors at regional and trans-regional level.

With the purpose to favour a meeting among these subjects, Veneto Region will have to favour communication and sharing of experiences among people involved in research and innovation actions:

- Setting-up, at regional level, of a work group with local development Agency, research actors and business associations; aiming at producing concrete proposal for improving existing directives, laws or programmes affecting regional primary sector, towards an increased impact on RTD in Primary Sector policy.

Instruments that will be adopted in the implementation of the action plan:

- Organization of series of restricted meeting addressed to key policy and primary Sector actors.

Objective:

1. To awake participants to reasons and needs for greater commitment towards innovation and research in all business sector;
2. To present CoRIn approaches for an efficient inclusion of RTD issues in regional policy;
3. To promote the dialogue on region-specific needs and possible reaction.

## 2 Work plan

month	june				july				august				september				october				november				december				responsible
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	
<i>definition of work shop 1 topic sand participants</i>																													RV
<i>Wp1</i>																													RV
<i>minutes of ws1</i>																											RV		
<i>definition of work shop 2 topics and participants</i>																											RV		
<i>Wp2</i>																													RV
<i>minutes of wp2</i>																											RV		
<i>report about the pilot action</i>																													RV
<i>Dissemination activities</i>																											RV		

A brief description of activities:

The Work Shops that RV will organize inside the Region will involve all subjects that have contributed to questionnaires compilation, therefore Public and Private subjects, University and exponents of research centres, and also the policy-makers. The subjects will be contacted by phone or e-mail.

We will invite representatives of the regional policy makers (Agriculture, Forest, Aquiculture and Fishery Search office.), research institutions involved in the sector (Veneto Agriculture), universities (University of Padua) and representatives of Private Bodies (Agri.Te.Co., etc...)

To these will be exposed the problems found in the actual system of research and development in the primary sector, and we will try to create a direct comparison among suggestions and opinions of the various actors of Primary Sector.

The participants will be involved describing them the objectives of CoRIn Project (with the delivery to whole participants of a brochure) and inviting them to actively participate in pilot actions definition.

The most relevant activities for the realization of the regional pilot action are:

- Setting the goal of the pilot action at local level, adjusting the themes and topics for the workshops;
- Based on the collected data from WP1 and questionnaires evaluation we will prepare an assortment of possible participants to the workshops who will be informed about the planed pilot action;
- In August we will prepare a detailed schedule of the 1<sup>st</sup> workshop with exact timetable and other execution details;
- After the details of the 1<sup>st</sup> workshop are defined we will begin to contact the previously defined assortment of possible participants, explain them the details of the action plan and invite them attend the workshops;
- The 1<sup>st</sup> workshop will be held in November in Veneto Region;
- In October attendants of the 1<sup>st</sup> workshop will be invited to participate at the 2<sup>nd</sup> workshop;

- A report about the pilot action will be delivered;
- Dissemination activities.

## 3 Results

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### Expected outputs:

The interest shown by interviewed in the questionnaires compilation, allows to hope in an active share, moved by the desire to contribute to the improvement of non satisfactory aspects of the actual system of research and development in Veneto Region:

### The results that us expects are:

- To awake participants to reasons and needs for greater commitment towards innovation and research in all business sector;
- To present CoRIn approaches for an efficient inclusion of RTD issues in regional policy;
- To promote the dialogue on region-specific needs and possible reaction.
- To Stimulate research institutions, universities and private operators to apply for RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve implementation RTD project results into practical use.

## 4 Conclusions

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Expected impact of the pilot action:

- to improve cooperation of subjects involved in the ichthyic sector with primary sector's policy-makers in order to increase RTD activities and investments in the ichthyic sector;
- to increase research and innovation activities in the ichthyic sector;
- to receive feedback about the needs and expectations of subjects involved in the sector;
- To produce concrete proposal for improving existing directives, laws or programmes affecting regional primary sector, towards an increased impact on RTD in Primary Sector policy.

***Annex 2 – Partner: Friuli Venezia Giulia Autonomous Region***

## **Co-ordinating Regional Primary Sector Policies for Boosting Innovation**

# **CoRIn**

### **WP3 – Pilot Actions**

#### **Task 3.1 Shared action plan**

### **Definition of plan for Pilot Action to be implemented in Friuli Venezia Giulia**

Partner: Friuli Venezia Giulia Autonomous Region

Prepared by: Marco Marinuzzi

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## 1 Introduction

### **RATIONALE BEHIND THE SELECTION OF THE REGIONAL PILOT ACTIONS**

FVG, considering the great opportunity offered by CoRIn, which, for the first time, has given the opportunity to reflect on policy-making procedures and to promote a participatory methodology based on a bottom-up approach, has decided to carry out more than the 10 requested interviews. We have completed 17 interviews and, in order to maximise the results and to get as much information as possible, we have conducted only field interviews.

As far as the answers to the questionnaires are concerned, we can identify some common features that have driven us to the selection of the regional pilot actions to be implemented in the second part of the project.

First of all, we have noticed a remarkable difference between agriculture and fishing sector.

Agriculture in Friuli Venezia Giulia is composed of bigger enterprises dealing with international markets and can praise the high quality of some productions (particularly the wine sector).

Moreover, the concepts of entrepreneurship, long-term investment and international network are quite common.

On the other side, fishing (and partly aquaculture) is one of the most conservative productive sectors due to, as the respondents underlined, the low educational provision.

It is necessary to ensure the most widespread dissemination of the financial opportunities offered both by the sectoral programmes as the European Fisheries Fund and by the programmes financed by the Structural Funds.

### **INSTRUMENTS TO BE ADOPTED IN THE IMPLEMENTATION OF THE ACTION PLAN;**

On such a basis we have decided to create a working group since we consider it the most effective instrument for the implementation of the action plan. It will meet two or three times (not more because it is very difficult to guarantee the participation of workers). Its main goals are to collect project ideas, facilitate the participation to international networks and increase the cooperation between research and private sector. It could represent also the opportunity for an open confrontation between the policy-makers and the applicants.

More in detail, we intend to analyse, together with the participant stakeholders, how to exploit, as widely as possible, all the sources of fund at our disposal and how to maximise the integration between the European Fisheries Fund, the Objective 2 – Competitiveness (ERDF) and all the objective 3 programmes (3 cross-border, 4 transnational and the interregional) involving our region.

Furthermore we intend to provide information also on the 7<sup>th</sup> Framework Programmes and other grants allocated by the EC Directorate-General for Fisheries and Maritime Affairs.

## **REGIONAL STAKEHOLDERS INVITED TO COOPERATE AT THE CHOSEN ACTION PLAN**

The working group will be composed of policy makers, university, private research centres and representatives of the producers' consortia.

Basically, these are the main respondents of the questionnaire but our intention is also to enlarge the group also to other relevant actors.



### 3 Results

The proposed pilot action is aimed at achieving two results:

- the participation of fishing sector research centres in international networks and projects
- the increased integration between EFF, ERDF and ESF; it is very important to enhance the complementarity of the operations financed by the three funds;
- the drawing up of contributions to be considered for the draft regional law on fisheries and for the selection procedures of EFF and of the regional law for Innovation.

## 4 Conclusions

It is very difficult to identify the impacts of our pilot actions, due to the fact that, generally, we have to wait at least three or four years to assess the impact of policy actions on the territory.

Especially when, as in this case, we deal with innovative (for our region) policy instruments.

However, the overall impact is to increase the investments addressed to research and innovation, by raising private sector's awareness on the importance of long term investment plans.

***Annex 3 – Partner: Emilia Romagna Region***

**Co-ordinating Regional Primary Sector Policies  
for Boosting Innovation**

**CoRIn**

**WP3 – Pilot Actions**

***D6***

***Field Trials Action Plan***

Partner:



Prepared by:

**Prof. Giulio MALORGIO  
Dr. Luca CAMANZI**

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## 1 Introduction

According to the majority of the opinion leaders interviewed in Emilia Romagna (see WP2) the main issues that affect the improvement of research and innovation of the regional fishery sector are:

- limited participation of all the subjects of the supply chain in the definition of research needs and in the implementation of research projects;
- scarce coordination between regional and local institutions and scarce organizational or institutional support to private agents;
- little continuity in the definition and prosecution of research priorities through multiyear programs.

Therefore, the pilot actions planned in RER seek for possible improvements for these problems, aiming at:

- integrating knowledge and values from different sectors of society including industry, consumers, trade unions, research centers and policy-makers (integration of actors), as well as integrating scientific expertise, procedural expertise and economic experience (integration of inputs)
- creating innovation networks and co-operation among and between different social actors, in order to bridge between the private and public sectors
- collectively define priorities and future paths for research and innovation policy implementation

The action plan chosen by RER intends to follow a “foresight” approach in order to favour interactions between decision makers, companies and civil society in order to share common visions and build future opportunities.

We propose a system approach that integrates key players from the three dimensions of policy/administration, research/education and business/industry.

This approach wants to assure:

- that the key regional players take an active part in developing a regional strategy;
- critical mass: dedication of sufficient resources to strategic issues;
- transparency: knowledge of individuals and organisations – both inside and outside the regional innovation system – about the available resources, competences and services in the system, the strategy of the system and the needs of the system.

## 2 Work plan

In order to promote an effective work plan to boost RTD in primary sector, we chose to concentrate on fisheries, in consideration of the minor resources available for RTD policy and research activity, as compared with agriculture (see Deliverable 1).

Further, following the recommendations expressed by the opinion leaders interviewed in the region, we decided that the subjects involved in the action plan should represent not only policy makers and research centers, but also the whole supply chain, in order to assure a large representativity of research needs, methodological approaches and possible beneficiaries of the initiatives proposed.

For these reasons the work plan will consist of three actions – a first workshop in July, another focus group in October and a follow up to the meetings in February.

At first we plan to organize a **workshop** that means a meeting at which we aim at exchanging information and engaging discussion on the specific issues of research and innovation policy and implementation in the regional fishery sector.

The workshop will be held in the third week of July and it will take place by the Marine Research Center (CRM), in Cesenatico (FC).

The participants in the meeting will be reached by mail direct invitation from the Fishery Economy Service of the Regional Authority.

The workshop will consist of:

- a presentation by the University of Bologna concerning CoRin project activity and results in Emilia Romagna, with particular focus on the direct survey conducted on opinion leaders;
- a presentation by the Fishery Economy Service of the Regional Authority concerning the early orientations of the European Fisheries Fund for the period 2007-2013, and possible related initiatives in Emilia Romagna;
- a shared discussion based on the subjects presented, between all the participating stakeholders, chaired by the University of Bologna.
- the collection of expressions of interest in the participation in a regional network for the discussion of RTD policy.

As a second step of the action plan, we will organize a **focus group**. It will be held in late October and it will take place by the Marine Research Center (CRM), in Cesenatico (FC).

Through this focus group we aim at identifying a network of subjects that will coordinate their activity to define research priorities, support actions, and procedures to implement research activity.

Therefore, the participants in the meeting will be chosen according to the expressions of interest collected in the previous workshop in addition to a selection of representatives of the subjects operating in the regional fisheries. The stakeholders will be invited directly from the Fishery Economy Service of the Regional Authority.

The focus group will be introduced by the presentation of a proposal by the University of Bologna on the organization and the procedures that may be adopted to create a regional RTD support policy system.

The proposal will be discussed by the participants in order to share views and seek for common solutions to adopt in future fisheries research programs.

Such discussion should lead to the identification of procedures to be used, as well as of the main priorities to be addressed in future regional fisheries research policy.



- the drafting of a shared list of priorities for future fishery RTD programs in Emilia Romagna;
- to initiate a regional foresight process and define a multiyear plan for joint actions.

## 4 Conclusions

In conclusion we believe that the pilot actions will be effective in order to create a regional RTD support policy system by:

- establishing a network of regional stakeholders engaged in foresight providing a regional mutual learning platform;
- initiating a regional foresight process.

***Annex 4 – Partner: Regional development agency PORIN***

**Co-ordinating Regional Primary Sector Policies  
for Boosting Innovation**

**CoRIn**

**WP3 – Pilot Actions**

**Task 3.1 Shared action plan**

**Definition of plan for Pilot Action to be implemented in  
every region**

Partner: RDA PORIN ltd.

Prepared by: Anita Klanac

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## 1 Introduction

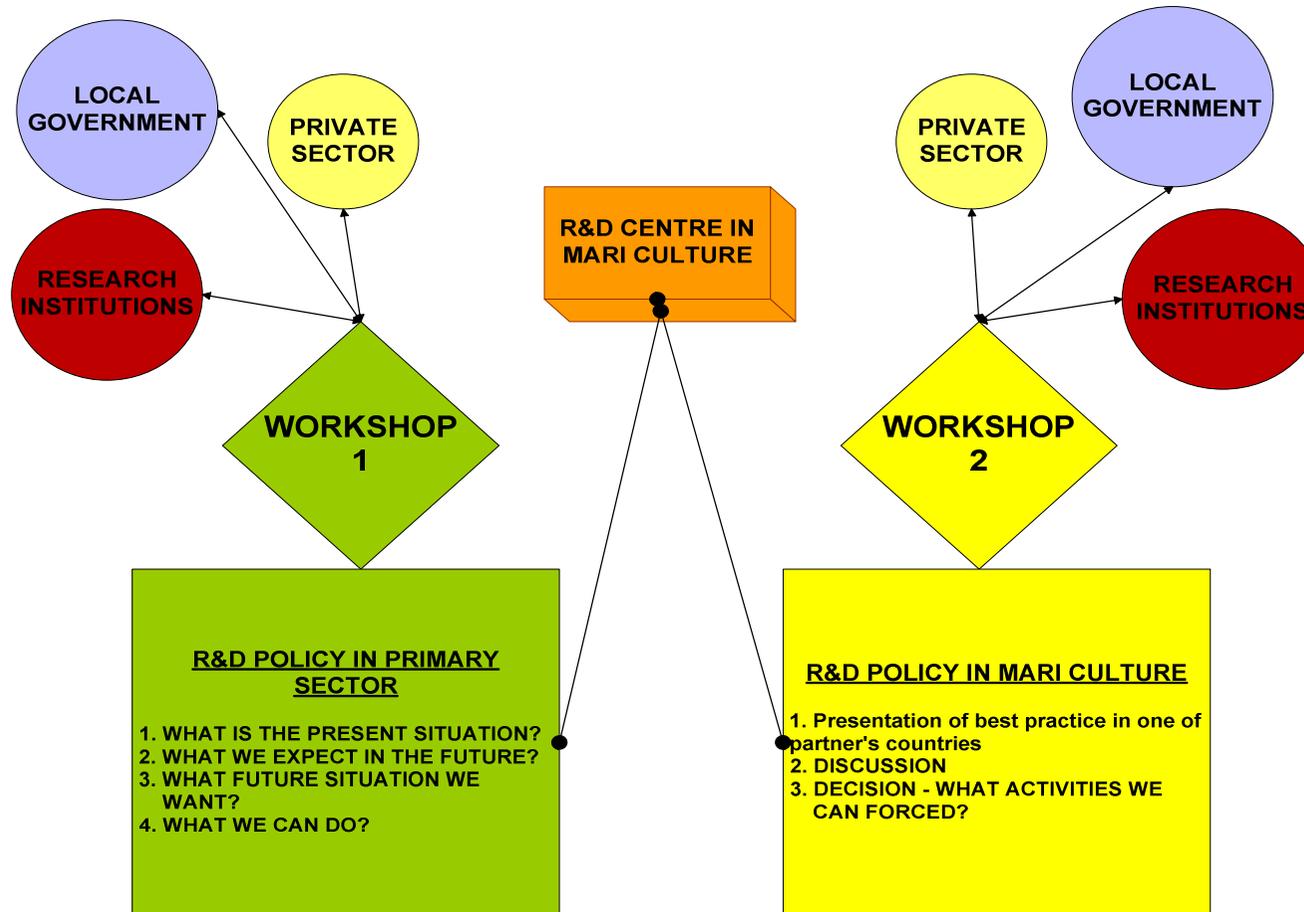
The goal of Porin's action plan is establishment and development of R&D Centre in Aquaculture. The 52% of territory of Primorsko goranska county is the sea which is mostly of high quality and suitable for development of Aquaculture. In the county is a lack of knowledge in Aquaculture. There isn't Research Institutes even there is no county department or even a person which work is connected with acquaculture.

Through the Corin project we met professionals in Aquaculture who can be very helpful for development of this sector in Primorsko goranska county.

Porin's action plan is consist of two workshops which will follow each other. The target group in both workshops will be same: private sector, local government and research institutions.

## 2 Work plan

The next picture present our work plan.



In the next Table we are explaining the time of planned actions:

month	june				july				august				september				october				november				december				responsible				
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4					
preparation of work shop 1													■	■	■	■	■	■															RDA Porin
Work shop 1																			■	■													RDA Porin
Preparation of report																			■	■	■	■											RDA Porin
preparation of ws2																			■	■	■	■											RDA Porin
Workshop 2																							■	■									RDA Porin
Preparation of report																							■	■	■	■							RDA Porin

Activity:

- WORKSHOP 1
- Preparation of workshop include invitations, selections of target group and organization of workshop
- Report of workshop 1 will be basement for the next workshop and have to give the answers on the following questions: What is the present situation? What we expect in the future? What future situation we want? What we can do?
- WORKSHOP 2
- The target group is the same and through this workshop we will do the following: presentation of best practice in one of partners countries in the field of Aqua culture and we have to force the decision to establish the Centre in Aqua culture
- Report of workshop 2 have to be letter of intend for establishing centre in Aqua culture

### 3 Results

The expected result of workshops is decision that Primorsko goranska county need R&D Centre in Aquaculture. That decision will be basement for future activities.

We expect that we will work for four years till we establish the Centre. In the meantime we have to run few projects which will force Aquaculture in the county and force politicians to take obligation for solving necessary inputs for future R&D centre in Aquaculture.

On the consortium level we expect joint projects directed to aquaculture which will force development of Aquaculture in each partner country because there is a still lot of space for the development of the sector.

## 4 Conclusions

The pilot action through the Corin project is opportunity for Primorsko goranska county to develop Aquaculture. As we present through State-of-the-art, Primary sector is un develop and the sea is the great opportunity for development of Aquaculture. There isn't knowledge but there is strong interest in private sector for development of Aquaculture. Pilot action and future cooperation between partners will be helpful for Primorsko goranska county to learn how to develop sector and how to attract investors and at the end how to use EU funds in appropriate way.

**Annex 5 – Partner: Macedonia Research Centre**

## **Co-ordinating Regional Primary Sector Policies for Boosting Innovation**

# **CoRIn**

### **WP3 – Pilot Actions**

#### **Task 3.1 Shared action plan**

### **Definition of plan for Pilot Action to be implemented in every region**

*Region: Western Macedonia, Greece*

Partner: MARC



Prepared by: Litsa Papadimitriou & Vassiliki Sarvanaki

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# **1 Introduction**

The reason we decided for this action plan was to improve the R&D capacity in primary sector.

MARC has decided upon the implementation of two pilot actions:

1. a focus table
2. a short brochure

## **1) FOCUS TABLE:**

The participants of this action are:

- Economic chamber
- Local Union of Municipalities & Communities of Kozani's prefecture
- Municipality of Ellispontos
- Rural cooperative of prefecture of Kozani
- Cooperative of saffron's producers
- Union of fur dressings of Siatista

## **2) BROCHURE:**

The participants of this action are:

- Economic chamber
- Local Union of Municipalities & Communities of Kozani's prefecture
- Municipality of Ellispontos
- Rural cooperative of prefecture of Kozani
- Cooperative of saffron's producers
- Union of fur dressings of Siatista
- Region of Western Macedonia
- Prefecture of Kozani
- Municipality of Kozani
- Local Mass Media
- Educational institutions
- Persons in charge of work and primary sector

## 2 Work plan

Below are presented the activities that will be needed to complete the pilot action, the time period that these activities will take place and the roles and responsibilities for each activity.

month	July				August				September				October				November				December				January				responsible				
activity/week	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4					
1.1 Preparation of focus table																																	Stefanidis Dimitris
1.2 Minutes of focus table																																	
1.3 Result analysis of focus table																																	Sarianidis Nikolaos
2.1 Preparation of brochure																																	Garefallakis Alexandros
2.2 Distribution of brochure																																	

month	February			
activity/week	1	2	3	4
1.1 Preparation of focus table				
1.2 Minutes of focus table				
1.3 Result analysis of focus table				
2.1 Preparation of brochure				
2.2 Distribution of brochure				

## A brief description of activities:

### **A) Methodology: Focus table – Sector addressed: Agriculture**

Firstly they are going to be pinpointed the participants of this Focus Table. The number of them will be between 6 to 12 and only one representative of each organization. This will help to have multiple representations, something that means pluralism of opinions, experiences, knowledge and ideas. This will help the whole event to move one step ahead more easily. Although it's too early for the participants to be identified, below you can see the first organizations that are going to be invited. Of course the list of the participants will be enriched in due course.

- Economic chamber
  - Local Union of Municipalities & Communities of Kozani's prefecture
  - Municipality of Ellispontos
  - Rural cooperative of prefecture of Kozani
  - Cooperative of saffron's producers
  - Union of fur dressings of Siatista
- Time frame: November

At the beginning the participants will be informed by a phone call or by e-mail, where it would be explained briefly the purpose of this Focus Table, the project under the framework of which it will be implemented and the topics of this event. Depending on the first reaction of all the invited representatives MARC will proceed with a more official invitation in order to fix the final number of the representatives that are going to be present at the scheduled Focus Table.

The material that is going to be presented / discussed during the meeting will be:

- CoRin's deliverables and activities

- Inform firms about financial opportunities 2007 - 2013 for RTD (EU and regional funds)

At the preparation of the first pilot action, initially it will be sent an invitation in the participants of the work, then will become notification of financing forms. The presentation of institutions follows, if and which are the initiatives that they take above this subject, if they have proportional experience and if they collaborate with other institutions. Finally, a questionnaire will be given in the participants, in order to see if all that were discussed were attributed. The meeting will be realized in July or September, depending on when participants can correspond.

After the end of preparation, an analysis of results will become, developing the questionnaires that were given in the participants.

## **B) Methodology: Brochure** **Sector addressed: Agriculture**

- Who are the participants?
  - Economic chamber
  - Local Union of Municipalities & Communities of Kozani's prefecture
  - Municipality of Ellispontos
  - Rural cooperative of prefecture of Kozani
  - Cooperative of saffron's producers
  - Union of fur dressings of Siatista
  - Region of Western Macedonia
  - Prefecture of Kozani
  - Municipality of Kozani
  - Local Mass Media
  - Educational institutions
  - Persons in charge of work and primary sector
  
- Time frame: January - February

To reach the participants, MARC will use the post in order to send them the brochure.

At the duration of preparation of the second pilot action, a text will be prepared with the processed elements of questionnaires. A database will be created with all the likely institutions in which the brochure will be dispatched and then it will be distributed by post.

### 3 Results

The first and most important result that we expect to have is the better promotion of the project, as long as the objectives and its actions are concerned. Moreover, it will be underlined the necessity for promotion of research, innovation and investments in the primary sector. Finally, we expect a network of collaboration between stakeholders to be developed.

## 4 Conclusions

Firstly, it is important that exists a transregional collaboration between Greece – Italy – Bulgaria – Croatia – Slovenia. Moreover it is possible that initiatives are created in this subject, because the primary sector is very basic in the economy of these countries. Finally, the participants of the project will know the financing frames of time period 2007 – 2013, and thus they might develop better the chalk-lines of their financing.

**Annex 6 – Partner: Istrian Development Agency**

**Co-ordinating Regional Primary Sector Policies  
for Boosting Innovation**

**CoRin**

**WP3 – Pilot Actions**

**Task 3.1 Shared action plan**

**Definition of plan for Pilot Action to be implemented in  
Istrian Region**

Partner: Istrian Development Agency



Prepared by: Anica Dobran Černjul

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# 1 Introduction

Activities carried out within WP1 and WP2 of the CoRIn project in Istrian Region have pointed out main needs and constraints of the region related to the development of the primary sector RTD policies. One issue which kept on rising up no matter what we were doing was the fact that we have lack of communication and co-ordination activities between public sector and private sector, but also among the stakeholders within each of these two sectors.

While listening to the interviewed people we got the feeling that all of them are really open-minded towards co-operation but they have lack of incentive. That is why we are looking at regional pilot action in Istrian region as the chance for gathering all relevant private and public stakeholders in the fishery sector at two workshops. This way, we will have the opportunity to improve co-operation and jointly analyse the possibilities for improvement of regional support system for RTD in fishery sector.

The stakeholders are interested for participation in R&D projects with regional, national and international partners but they are really not well informed on opportunities and ways how to reach the partners (two R&D institutions are excluded from this statement because scientists are well connected at national and international level).

We plan to join all stakeholders (private actors, R&D centres, University) on regional fishery market in incentive to actively participate in action towards policy actors and institutions currently in charge for fishery.

## 2 Work plan

Please specify which activities will be needed to complete the pilot action, when will these activities take place and the roles and responsibilities for each activity.

Example:

Month	June				July				August				September				October				November				December				Responsible				
activity/week	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4					
Preparation of work shop 1																																	IDA
Work shop 1																																	IDA
Minutes of ws 1																																	IDA
Result analysis of ws 1																																	IDA

Month	January				February				March				Responsible
activity/week	1	2	3	4	1	2	3	4	1	2	3	4	
Preparation of work shop 2													IDA
Work shop 2													IDA
Minutes of ws 2													IDA
Result analysis of ws 2													IDA

A brief description of activities:

**Preparation of work shops**- preparation activities will consist of: selection of participants, sending invitations and organisation of work shop. We will start with preparation of the 1<sup>st</sup> workshop in the 2<sup>nd</sup> week of September and with preparation of the 2<sup>nd</sup> workshop in the 3<sup>rd</sup> week of January. We will give special attention to the participation of the policy makers in order to give them all information about CoRIn project activities and thus improve the chances that they will be aware of the project results every time they participate in decision making processes.

**Workshops 1 and 2** - both work shops will be organised in the premises of IDA.

**Minutes of the workshops** - after the end of the workshops, we will produce the Minutes.

**Result analysis of workshops** - analysis of the 1<sup>st</sup> workshop should give us the information of the present situation from the stakeholders' point of view and their perspective of the future in fishery sector. The 2<sup>nd</sup> workshop should result in common document explaining main problems and proposing solutions in fishery sector in Istrian region.

### 3 Results

Concrete outputs expected from the organised workshops are:

- Inside view of the present situation in fishery sector
- Suggestions for establishment of regional office/institution/agency dealing only with fishery
- Specification of the concrete measures that need to be considered for improvement of regional policies in fishery
- Incentives for development of the primary sector policies regarding RTD in fishery
- Common document explaining main problems and proposing solutions in fishery sector in Istrian region
- Promotion of the CoRIn project activities and findings

These gatherings will bring to improvement of the co-operation and better co-ordination of the actors in the fishery sector. It should also have the strong influence on raising the awareness of the regional policy makers having their influence on fishery programmes.

## 4 Conclusions

Expected impact of the regional pilot action is implementation of the conclusions, incentives, or programmes which came out as the results of the organised workshops and personal meetings with policy makers in the process of defining new policies and programmes in the region.

It is expected that we will succeed in rising the awareness of the policy makers at all levels and from all sectors about the findings gathered in implementation of the CoRIn project activities.

Since the fishery sector, especially aquaculture is very important for Istrian region but also for the other Partners in CoRIn projects consortium, we expect to run new joint projects aiming at knowledge sharing, transfer of know-how and avoiding obstacles in future development of the fishery sector.

***Annex 7 – Partner: National Agency of Fisheries and Aquaculture***

**Co-ordinating Regional Primary Sector Policies  
for Boosting Innovation**

**CoRIn**

**WP3 – Pilot Actions**

**Task 3.1 Shared action plan**

**Definition of plan for Pilot Action to be implemented in  
every region**

Partner: NAFA, Bulgaria

Prepared by: Branimira Vezhdarova, Delyan Blagoev

## 1. Introduction

NAFA is planning to organize **3 round tables** as pilot actions on national level in Bulgaria. The main goal of the pilot actions planned by NAFA is to further develop the relations built up in WP2 between the relevant stake-holders of the primary sector. The pilot actions will help to establish active dialogue between partners in order to outline the needed actions and to elaborate efficient tools to be implemented by policy makers in the regulation of the primary sector so as to strengthen the investments in research. This main goal can be divided into 2 separate aims:

- Establishing permanent ties between the interested parties in the primary sector – the policy makers, the research institutions and the private fisheries associations. **The pilot actions could serve as a basis for the realization of a long-term dialogue** between them with the aim to exchange information about the needs of the primary sector, the necessity of research activities and the ways these requirements could be achieved through adequate measures on political level by the policy makers in the sector.
- The final effect of the dialogue should be the **elaboration of specific and appropriate tools or political measures to be implemented in practice**, more precisely in the political regulation of the primary sector. Only through such round tables the recommendations defined in WP2 could be transformed regional policy-making and related processes at local level into.

We decided for this kind of action because of the findings from WP1 and WP2 that show considerable lack of communication between the involved stake-holders which impede the effective formulation of political mechanisms to strengthen the incentives for investment in research activities in the primary sector.

Our **target groups of participants** in the planned round tables include the subjects involved in the filling of the questionnaires in WP2 and other relevant participants. We will invite **policy makers** (representatives of the local structures of NAFA, representatives of municipalities in the fisheries regions in Bulgaria), **research institutions** involved in the sector (Institute of Oceanology, Varna; Institute of Fish Resources, Varna; Institute of fishery and aquaculture, Plovdiv; Thracia university, Stara Zagora; Bulgarian Academy of Science - Fisheries Department, Sofia; Sofia University – Biological Faculty), **private subjects** that took place in the interviews in WP2, associations of the private producers in the fisheries sector and **partners of the CoRin project** from the other regions if possible to be included in their schedule.

## 2 Work plan

month	june				july				august				september				october				november				december				responsible	
activity/week	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4		
Definition of the 1st round table in NAFA																														
Preparation of a list of participants in the 1st round table and sending of invitations																														
Execution of the 1st round table																														
Definition of the 2nd round table in NAFA																														
Preparation of a list of participants in the 2nd round table and sending of invitations																														
Execution of the 2nd round table																														
Definition of the 3rd round table in NAFA																														
Preparation of a list of participants in the 3rd round table and sending of invitations																														
Execution of the 3rd round table																														

A brief description of activities:



The most relevant activities for the realization of the regional pilot action are:

- NAFA will highlight the relevant themes to be discussed on the round tables at local level – the as-is situation of the primary sector, SWOT analysis of the sector, possible interventions on political level;
- The list of possible participants in the round tables will be prepared on the basis of the list of respondents having participated in the interviews in WP2 and will be expanded with other relevant subjects interested in the development of the primary sector.
- The 3 round tables will be organized and executed in the places where NAFA has held the interviews in WP2 – Plovdiv region, Varna region and Bourgas region. The exact places of the round tables will be additionally specified.
- The exact dates of the round tables will be determined in the possible shortest terms because NAFA should take into consideration the tense schedule of the participants and their professional seasonal engagements ;

### 3 Results

A short description of outputs you expect.

The **3 round tables** aim at further developing the relations built up in WP2 between the relevant stake-holders of the primary sector. The pilot actions will help to establish active dialogue between partners in order to outline the needed actions and to elaborate efficient tools to be implemented by policy makers in the regulation of the primary sector so as to strengthen the investments in research. Therefore the following results are expected:

- Overview of the follow-up of WP1 and WP2 and evaluation of the as-is situation in the fisheries sector in Bulgaria;
- Initiate active dialogue between the interested stake-holders;
- Stimulate the exchange of information between research institutions and private subjects for existing research programmes and possibilities for research investments.
- Stimulating the direct assignment of research projects from the private subjects to the research institutes. Thus the RTD investments will be directed to innovations with practical value.
- Definition of new innovative policy tools to improve the effectiveness of interventions and impact on RTD investments;

## 4 Conclusions

Bearing in mind the results of the WP2 interviews, the share of research investments in the fisheries sector is not efficient at all. That is why active measures should be taken to define the needs of research activities in the sector and the possible policy mechanisms to fulfill these needs. NAFA regards the planned pilot actions in the CoRIn project as an important tool to improve the overall situation in the fisheries sector in terms of increasing the RTD investments and developing new policy strategies for the sector. The planned pilot actions will help to strengthen the credibility of the state institutions engaged in the fisheries sector. This will be of common benefit to all 3 groups of stake-holders involved in the CoRIn project – policy makers, research institutions and private subjects.

- The policy makers will expand their knowledge of the practical needs of the sector they regulate on political level. Thus they could intervene in the sector in a more appropriate way by elaborating useful policy mechanisms.
- The research representatives will gain more trust in the public institutions and in their will to help the progressive development of the sector. Moreover they will become aware of the existing programmes for research and will benefit from the future data base of research projects.
- The private subjects will be actively involved in a trilateral relationship with the policy makers and the research institutes. Thus the exchange of information about the sector will help them in the solving of their practical problems and needs. The existence of active communication channels between the stake-holders will ease the governance of the sector and the effective expansion of RTD investments.

**Annex 8 – Partner: University Incubator of Primorska**

## **Co-ordinating Regional Primary Sector Policies for Boosting Innovation**

# **CoRIn**

### **WP3 – Pilot Actions**

#### **Task 3.1 Shared action plan**

### **Definition of plan for Pilot Action to be implemented in every region - Slovenia**



**Partner:**

**UIP Univerzitetni inkubator Primorske d.o.o.**

*University incubator of Primorska Ltd.*

Ferrarska 8  
6000 Koper  
Slovenia

**Prepared by:**

Iztok Škerlič

Denis Paliska

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## 1 Introduction

Scope of the CoRIn Pilot Actions is to apply in real usage conditions the solutions and the strategic indications developed in the previous phases of the project, addressed to improving the research investments through interventions on primary sector policies with two goals:

3. To test and refine the solutions proposed of WP1 and WP2 for an enhanced inclusion of research promotion dimension in regional Primary Sector policies;
4. To concretely apply and diffuse, during the project itself, identified good practices at regional and at trans-regional level in partner regions, to increase awareness of policy-makers towards research aspects and importance.

At local level the pilot action aims towards transferring recommendation defined in WP2 into Regional policy-making and related processes. The pilot action plan is based on a common methodology agreed among partners at the meeting in Rimini.

For the pilot action at the local level the **University incubator of Primorska** together with the **Slovenian Ministry of Agriculture, forestry and food (MAFF) – Hunting and fisheries sector** decided to perform two workshops focused on the ichthyic sector.

The goal of the workshops is to gather different subjects involved in the ichthyic sector and primary sector's policy-makers in order to produce a common statement on how to improve regional primary sector policies to increase research and innovation activities within the ichthyic sector.

We decided for this kind of action because of the findings from WP1 and WP2 were that there is little knowledge of each others needs demands and expectations between policy makers, research institutions and private operators of the sector. Another reason is the fact that private operators have little knowledge of opportunities about EU and regional funding within the sector.

We will invite representatives of the policy makers (Ministry of agriculture forestry and food, municipalities, fishery office), research institutions involved in the sector (Fisheries institute of Slovenia, Science research centre of Koper, Marine biology station Piran, Zavod Biocen...), universities (University of Ljubljana, University of Primorska, University of Maribor, University of Nova Gorica), private institutions (Fonda d.o.o., Delmar d.o.o., Pensito d.o.o., ...) and partners of the CoRIn project from the neighboring regions (Friuli Venezia Giulia (IT), IDA(HR), PORIN (HR)).

By putting all the above mentioned institutions and companies at the same table we plan to improve communication between them and encourage them to find a common path to increase research and innovation activities in the ichthyic sector. The participants will be informed about the CoRIn's objectives, findings, deliverables, past and planned activities. We will also provide that the policy-makers present the possibilities for research and innovation projects in the ichthyic sector in the 2007/2013 period.

The pilot action at the local level for Slovenia will be divided in two workshops:

- At the first workshop all the participants will be asked to give their view the state of the art findings from WP1 and thru the presentation of each participant's point of view and opinion exchange adopt a joint standpoint about the situation in the ichthyic sector and RTD activities within the sector. The policy-makers representatives will inform other participants about the possibilities of regional and European founding within the sector.
  
- The second workshop will be focused on the creation, on the base of the joint stand point, of concrete primary sector policy improvement proposals to increase research and innovation actions in the ichthyic sector.

## 2 Work plan

month	june				july				august				septem.				october				november				december				january				february				march				responsible				
activity/week	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4					
definition of workshop with the MAFF																																													Iztok Škerlič - UIP, MAFF
assortment of possible participants																																													Denis Paliska - UIP, MAFF
detailed schedule of the workshop																																													Iztok Škerlič - UIP
invitation of participants (with wider explanation)																																													Iztok Škerlič - UIP
execution of 1st workshop																																													Iztok Škerlič
dissemination activities																																													Iztok Škerlič
invitation of participants																																													Iztok Škerlič
execution of 2nd workshop																																													Iztok Škerlič
presentation of results - public workshop																																													Iztok Škerlič
regional pilot action report																																													Iztok Škerlič
dissemination activities																																													Iztok Škerlič

A brief description of activities:



The most relevant activities for the realization of the regional pilot action are:

- Together with the MAFF - setting the goal of the pilot action at local level, adjusting the themes and topics for the workshops;
- Based on the collected data from WP1 and the suggestions of the MAFF we will prepare an assortment of possible participants to the workshops who will be informed about the planned pilot action;
- In September we will prepare a detailed schedule of the 1<sup>st</sup> workshop with exact timetable and other execution details;
- After the details of the 1<sup>st</sup> workshop are defined we will begin to contact the previously defined assortment of possible participants, explain them the details of the action plan and invite them attend the workshops;
- The 1<sup>st</sup> workshop will be held in November in the UIP's lecture room;
- In January 2008 attendants of the 1<sup>st</sup> workshop will be invited to participate at the 2<sup>nd</sup> workshop;
- The 2<sup>nd</sup> workshop will be held at the end of January 2007 in the UIP's premises.
- After the 2<sup>nd</sup> workshop there will be a presentation for the wider public in which the participants of the workshops will present the results of the pilot action;
- A report about the pilot action will be delivered;
- Dissemination activities will take place before the 1<sup>st</sup> workshop – announcement of the pilot action, after the 1<sup>st</sup> workshop to present the results discussed topics and common statement, and after the 2<sup>nd</sup> workshop – the end of the regional pilot action when the results of the pilot action will be presented;

### 3 Results

The pilot action at local level aims at transferring recommendations defined in WP2 into regional policy-making and related processes, therefore we expect to:

- Present the findings of the CoRin's project WP1 and WP2 in order to give relevant actors an overview of the situation;
- Ensure better communication between policy-makers and other involved subjects;
- Improve regional ichthyic sector policies definition and governance processes for increasing effectiveness of interventions and impact on RTD investments;
- Stimulate research institutions, universities and private operators to apply for (ichthyic related) RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve knowledge about the ichthyic sector possibilities for receiving funding;
- Improve implementation RTD project results into practical use.

## 4 Conclusions

Scope of the pilot action at the local level is to apply in real usage conditions the solutions and the strategic indications developed in WP2. This pilot action is addressed to improving the research investments in the ichthyic sector through interventions on primary sector policies.

Concretely, with the pilot action we expect to improve mutual understanding and cooperation of subjects involved in the ichthyic sector (research institutions and universities with interest working in the sector and private operators) with primary sector's policy-makers in order to increase RTD activities and investments in the ichthyic sector. We expect participants to learn more about the possibilities for funding which will be presented by policy-maker's representatives. Public institutions, research centers and private operators will also have the chance to present their issues (1), about the situation in research and innovation within the sector, and suggestions (2), on how to increase research and innovation activities in the ichthyic sector, to policy-makers. Policy-makers will have the chance to present the possibilities for research and innovation projects within the ichthyic sector and also to receive feedback about the needs and expectations subjects involved in the sector.

Based on the pilot action's findings policy-makers will be able to carry trough interventions on primary sectors policies that will help improving research and innovation investments in the ichthyic sector.

We also expect subjects involved in the ichthyic sector to benefit from the workshops because they will have the chance to get in touch with potential project partners and form private-public partnerships.