



Contract no. 030145

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRin

Co-ordination Action

Support for the coherent development of policies
Regions of Knowledge 2

D11 - DESCRIPTION OF MAINSTREAMING PILOT ACTIONS IMPLEMENTED

Due date of deliverable: 31 March 2008
Actual Submission date: 28 April 2008

Start date of the project: October 1st, 2006

Duration: 18 months

Work Package: WP3
Task: T3.2
Responsible Partner: UIP
Author(s): Škerlič, Luin
Version: Final
Availability: Public

TABLE OF CONTENT

TABLE OF CONTENT	2
1 Introduction	3
2 Detailed description of Pilot Actions	5
2.1 Action Overview.....	5
2.2 Expected results & outputs	8
2.3 Participants and Contacts	10
2.4 Supporting material.....	12
2.5 Roles and Responsibilities	13
2.6 Timing and foreseen costs	15
2.7 Subsequent exploitation / follow-up actions	17
3 Achieved results.....	19
3.1 Final report.....	19
3.2 Minutes of the encounters	25
4 Exploitation and Follow-up.....	26
5 Documents proving the realization of the Pilot Actons	28
6 Annexes – reports of single partners	29

1 INTRODUCTION

The main objective for the Regional Pilot Action that **CoRin partners** followed, was to gather different subjects dealing with research and innovation (universities, consortia of producers, private and public research centers, category's associations, civil servants, companies, ecc) involved in the fishery sector and primary sector's policy-makers in order to produce a common statement on how to improve regional primary sector policies to increase research and innovation activities within the ichthyic and primary sector.

It was also important to provide information on all the sources of fund to be used for financing research projects and to collect information from the research community in order to increase the effectiveness of the regional policies regulating research and innovation.

The main activities that were implemented are:

- > **FVG**
 - 2 (two) events: a Round table followed a Focus group on the fishing and aquaculture sector.
- > **RV**
 - Two Focus Tables;
 - One informative brochure (in collaboration with Friuli Venezia Giulia region);
 - A Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers , news, opportunity, etc.).
- > **RER**
 - One workshop and a follow up conducted by e-mail and followed by direct interviews.
- > **UIP**
 - 2 (two) focus groups focused on the ichthyic sector.
 - An info brochure in Slovenian language.
- > **IDA**
 - Two workshops.
- > **PORIN**
 - Two workshops.
- > **MARC**
 - 2 (two) focus groups.
 - An info brochure.

The main expected results:

- Ensure better communication between policy-makers and other involved subjects;
- Improve regional ichthyic sector policies definition and governance processes for increasing effectiveness of interventions and impact on RTD investments;
- Stimulate research institutions, universities and private operators to apply for (ichthyic related) RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve knowledge about the ichthyic sector possibilities for receiving funding;
- Improve implementation RTD project results into practical use.

The main expected outputs:

- > **FVG:** A list of project ideas and themes that the Service for fishing and aquaculture is going to set out to the Managing Authority of the ESF regional operational program
- > **RV:** Informative Brochure. A common document that collects a list of priority activities. Active web site - www.altoadriatico.org for all CoRin partners. A Mailing-list of fishery sector operator for notices of research opportunities to sector's operators.
- > **RER:** The identification of a number of representative agents that intend to commit to join a regional network for RTD policy definition and implementation. The drafting of a shared list of priorities for future fishery RTD programs.
- > **UIP:** A document with concrete primary sector improvement proposals to increase research and innovation actions in the primary sector, especially in the poor ichthyic sector in Slovenia.
- > **IDA:** inside view of the present situation in fishery sector, suggestions for establishment of regional office/institution/agency dealing only with fishery, specification of the concrete measures that need to be considered for improvement of regional policies in fishery, incentives for development of primary sector policies regarding RTD in fishery, common document explaining main problems and proposing solutions in fishery sector in Istrian region, promotion of the CoRin project activities and findings.
- > **PORIN:** Identification of potentials for development of Aquaculture in the county, to prepare report on workshops with recommendation of setting up of coordination body that will work on development of aquaculture and to present one project in aquaculture.
- > **MARC:** Ideas and proposals of the current reality of primary sector in Western Macedonia. Reflections on the future of primary sector.

2 DETAILED DESCRIPTION OF PILOT ACTIONS

2.1 Action Overview

Planned Activities:

> **FVG**

The identification of the most suitable pilot action for Friuli Venezia Giulia autonomous Region was subject to the outputs coming from the questionnaires fulfilled by a sample of regional research actors. The questionnaires as well as the further information collected through informal meetings and contacts stressed the importance of organising a round table in order to gather all the actors coming from all the structures involved in research and innovation. On such a basis we decided to convene representatives from the category's associations, the consortia of producers, the main fishing and aquaculture companies, the two regional universities and from private and public research centres.

In fact, most of them told us that they had never had the opportunity to discuss problems and strategies of research with the other regional centres and to meet the regional administration in structured tables.

We thought that a round table could be the best solution in order to discuss and to allow all the participants to set out their own point of view.

> **RV**

The activities planned as Regional Pilot Actions by Veneto Region are:

- two Focus Tables;
- one informative brochure (in collaboration with Friuli Venezia Giulia region);
- and a Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers, news, opportunity, etc.).

> **RER**

The planned activities consist in a workshop and a follow up conducted by e-mail and followed by direct interviews.

> **UIP**

UIP planned to implement as Regional Pilot Action two Focus groups and one informative brochure in Slovene language. We involved in planned activities policy makers of the Ministry of Agriculture, Forestry and Food. They were involved to prepare a strategic Operational program to develop and to boost innovation in the primary sector, especially ichthyic sector.

> **IDA**

IDA organised two workshops. Workshops were chosen because of obvious lack of communication and co-ordinations activities between public sector and private sector, but also among the stakeholders within each of these two sectors.

Reason for organisation of workshops is mainly the fact that they request minimum of preparatory activities for invited people. All invited people are very busy with their own everyday work and we anticipated that if we gave them "homework" they would not attend our event. This was proven to be so in many previously organised events for some other projects.

> **PORIN**

The workshops have been organized in Rijeka in November 2007 and in March 2008. Decision to select workshop was based on the assumption that these kinds of actions request the minimum preparation activities for the potential participants and workshop is the most appropriate way to put the important people who have influence on development in one place and the aquaculture as the knowledge base activity in Primary sector was chosen because it has huge potential in the County.

> **MARC**

The Regional Pilot Actions that we implemented are two Focus Tables and one informative brochure.

> **NAFA**

NAFA planned as Regional Pilot Actions **a maximum number of 3 round tables**:
Chosen location – the places where the WP2 interviews have been carried out: Varna, Plovdiv and Sofia => **Plovdiv** /due to technical reasons the last round table that served to make a general summary of the pilot actions carried out in Bulgaria was organized in Plovdiv, where most of our major participants are based.

Objectives:

> **FVG**

Our overall objective is to boost innovation and promote a complementary approach among policies. It is the first time that the Service for fishery and aquaculture has established contacts with other regional offices in order to define integrated projects.

> **RV**

- to inform the participants on the CoRin project aims;
- to know the real research needs of the participants;
- to answer the questions emerged from the WP2 analysis;
- to clarify possible problems in the acquisition of financings at government and community level;
- to give professional consultations in research organization;
- to explain the importance of a common Database of research project.

> **RER**

The objectives of the pilot actions are the following:

- to join together knowledge and issues from different sectors of society (integration of actors), as well as scientific, procedural and economic expertise (integration of inputs);
- to help the creation of an innovation and co-operation network among and between different social actors, in order to bridge between the private and public sectors;
- to initiate a process to collectively define priorities and future paths for research and innovation policy implementation.

> **UIP**

UIP as a partner of the project CoRin wants to contribute in order to improve measurements and a common statement on how to improve regional primary sector policies to increase research and innovation activities within the ichthyic sector, gathering together different subjects involved in the ichthyic and primary sector's policy-makers.

> **IDA**

The objectives of the Pilot actions are:

- Gathering all relevant private and public stakeholders in fishery sector and starting the co-operation among them;
- Joint analyses of possibilities for improvement of regional support system for RTD in fishery, better co-ordination of actions in fishery sector.

Reason for organisation of workshops is mainly the fact that they request minimum of preparatory activities for invited people. All invited people are very busy with their own everyday work and we anticipated that if we gave them “homework” they would not attend our event. This was proven to be so in many previously organised events for some other projects.

> **PORIN**

The main objectives were:

- To point out situation in aquaculture in the county;
- To point necessary institution for active role in aquaculture;
- To set out county goals in aquaculture in next five years.

> **MARC**

- culture reformation
- new cultures in the region with scientific way without the farmers lose money
- better standardized products that will attribute added value
- energy plants, useful for production of energy
- agri-tourism
- utilization of [tilethermansis] in the greenhouses, aiming at the reduction of cost of production

> **NAFA**

General objective: In principle the core idea of a round table is to gather all interested parties on an equal basis and let them share and exchange their views and positions on a certain group of topics of common interest to all of them. NAFA's general goal is to create as much possibilities as possible for establishing direct ties among the stakeholders in the fisheries sector. Building adequate communication channels among the subjects is the only way of achieving thorough knowledge about what the private sector needs in terms of RTD initiatives, what the research centers could offer as scientific potential for elaboration of new technologies and last but not least how the policy makers could ease and help the strengthening of the research dimension in the primary sector by creating more incentives for investments in RTD activities.

Specific objectives: Every round table will have its own specific objectives while in the same time keeping within the general idea of stimulating the dialogue between the policy makers, the research centers and the private sector in the sphere of fisheries with an accent to the research dimension.

Bulgaria has developed its fisheries sector both in the sphere of maritime fisheries and inland fisheries. With the aim to encompass the whole ichthyic sector with the specific problems of both its sub sectors, NAFA's first two round tables in Varna and in Plovdiv will focus respectively on: **Maritime fisheries** and **Inland fresh water fish-farming**.

The specific objective of the last round table is to make a general summary to the results of the Pilot actions implemented by NAFA.

2.2 Expected results & outputs

> FVG

- A document synthesising the main results of the questionnaire and that has been sent to both policy-makers and to the actors interviewed.
- After the first pilot action we set up a document analysing the main issues arisen and strictly connected to the second pilot action focused on ESF-related opportunities.
- The Regional Law for Fishery and Aquaculture, under approval, includes some specific themes discussed during the implementation of CoRIn: the need of a multiannual programming of the sector and the involvement of the local stakeholders.
- The regional law for research and innovation in the primary sector has modified its implementing regulation after the questionnaire. In fact, the list of the projects that have been approved but not financed due to the lack of funds will maintain its validity also next year and from 2007 all the applicants have to allocate a part of the budget for dissemination activities.

> RV

- Informative Brochure has been inserted in the newsletter of Veneto Agricoltura;
- A common document that will collect a list of priorities, emerged from the meetings and from the discussion among Primary Sector operators;
- Will be inserted in the web site - www.altoadriatico.org - a specific space to answer the questions that in the various focus tables will result more frequent;
- Through the Mailing-list of fishery sector operator, will be sent notices of research opportunities to sector's operators.

> RER

Expected results of the pilot actions are:

- *transparency*: knowledge of individuals and organizations about the available resources, competences and services in the system, the strategy of the system and the needs of the system;
- *increased participation*: the key regional players are expected to take an active part in developing a regional strategy;
- to initiate a regional foresight process by proposing periodical consultations and joint actions between regional policy makers and stakeholders over a multiyear program.

The main outputs produced are:

- the identification of a number of representative agents that intend to commit to join a regional network for RTD policy definition and implementation;
- the drafting of a shared list of priorities for future fishery RTD programs in Emilia Romagna (see the "relevance matrix" described hereafter);

> UIP

UIP expected results of the two Focus groups are:

- Ensure better communication between policy-makers and other involved subjects;
- Improve regional ichthyic sector policies definition and governance processes for increasing effectiveness of interventions and impact on RTD investments;
- Stimulate research institutions, universities and private operators to apply for (ichthyic related) RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve knowledge about the ichthyic sector possibilities for receiving funding;
- Improve implementation RTD project results into practical use.

Expected outputs:

- A document with concrete primary sector improvement proposals to increase research and innovation actions in the primary sector, especially in the poor ichthyic sector in Slovenia.

> **IDA**

Outputs of these encounters are planned to be:

- inside view of the present situation in fishery sector,
- suggestions for establishment of regional office/institution/agency dealing only with fishery,
- specification of the concrete measures that need to be considered for improvement of regional policies in fishery,
- incentives for development of primary sector policies regarding RTD in fishery,
- common document explaining main problems and proposing solutions in fishery sector in Istrian region,
- promotion of the CoRIn project activities and findings.

Produced output of these two pilot actions will be:

- Proposal for establishment of model for support of RTD projects in the Istrian region.

> **PORIN**

- Identified potentials for development of Aquaculture in the county
- Report on workshop with recommendation of setting up of coordination body that will work on development of aquaculture
- Summary of one new project in mariculture

> **MARC**

- Meetings among policy makers and enterprises, discussion and intention
- Coordination between them for satisfactory effects.
- Financing and programs for the primary sector in the frame of new Programmatic Period 2007 – 2013.

- Ideas and proposals of participants for submission of work.
- What is the reality of primary sector in Western Macedonia.
- The prospects of development / progress of primary sector in Western Macedonia and in Greece
- Thoughts - reflections on the future of primary sector
- What should become and what does not become for the promotion of research and investment in the primary sector

> **NAFA**

Expected & Achieved results:

- Active dialogue was established between researchers, fishermen and policy makers for the first time in Bulgaria
- Improved communication will serve as a basis for future cooperation among the stakeholders in the form of new scientific projects financed with private money by the business sector
- High level of awareness about the practical needs of producers and the scientific potential of the institutes was achieved

Produced outputs

- A common document highlighting the most important results after the round tables devoted to the fisheries sector in Bulgaria and defining ways for better incorporation of the scientific dimension in the sector

2.3 Participants and Contacts

> FVG

In the first meeting we contacted the 4 regional associations of category, the presidents of the producers' consortia, the most representative regional enterprises, the universities of Udine and Trieste. Our main aim was to contact and involve all the actors working for research and innovation in fishing and aquaculture.

The participants in the second meeting (focus table) were participants of:

Director of the Service for Fishery and Aquaculture, Officer of the Service for Fishery and Aquaculture, FVG consultant for CoRin, Legacoop Pesca (category' association), Federcoopesca (category' association), Federcoopesca (category' association), AGCI Agrital, API.

> RV

Participants of the first Focus Table were selected among operators that have mostly followed Veneto Region in fair events: Consortium of Chioggia (Ve); Producers' Organization: O.P. I Fasolari, O.P. San Marco. Etc...

To the second Focus Table participated responsible and coordinators of research and innovation in primary sector:

Veneto Region – Agroambiente e Servizi per l'Agricoltura - Francesco Osele
Veneto Region – Agroambiente e Servizi per l'Agricoltura - Carlo Vecchiati
Veneto Region – Agroambiente e Servizi per l'Agricoltura - Giorgio Trentin
Veneto Region – Produzioni Agroalimentari - Alberto Andriolo
Veneto Region – Agroambiente e Servizi per l'Agricoltura - Patrizia Corà
Veneto Region – Piani e programmi Settore Primario- Antonio Pignatto

> RER

As for the workshop, the invitation to participate in the workshop was sent by the Fishery Economy Service of the Regional Authority to all the stakeholders of Emilia Romagna fisheries: policy makers, research institutions, fishing and aquaculture firms representatives, industry representatives, etc.

The participants in the workshop were reached by mail direct invitation (see the invitation letter attached).

The subjects invited to take part in the follow up were those that having participated in the workshop expressed their interest to join a future consultative network for RTD fishery policy identification and implementation to work with Emilia Romagna Regional Authority.

These subjects were at first contacted by e-mail and then were visited by the University of Bologna in order to perform direct interviews with them (see the follow up instructions attached).

> UIP

UIP selected and prepared list of participant together with policymakers (Ministry of Agriculture, Forestry and Food, Municipalities Koper, Izola, Piran), research and education institutions (Fisheries Institute of Slovenia, University of Ljubljana, University of Maribor, University of Primorska, University of Nova Gorica, Secondary School for Maritime Studies, Marine Biology station of Piaran), private researchers and research institutions, private companies, individual fish men.

In the first Focus group participated more fish men and companies of the fishery sector than researchers. In the second group participated more researchers than fish men and

companies of the fishery sector. In the both Focus groups we had at list one representative of invited target group. In the second Focus group participated Italian CoRin partners.

> **IDA**

Participants for both workshops were the same participants of people/institutions that leads everything in primary sector. We only had some variations in people presenting Institute for agriculture and tourism from Poreč.

Participants of 1st workshop:

- Istrian Region, Department for Agriculture, fishery, forestry, hunting and water management
- Agency for rural development of Istria
- Institute for development of agriculture and tourism Poreč
- Croatian Chamber of Commerce, Department for Agriculture, fishery, forestry, hunting
- Croatian Chamber of Commerce, EU info point
- University “Juraj Dobrila”
- Entrepreneurship Centre Pula
- Marikultura Istra d.o.o
- IDA

Participants for 2nd workshop:

- Istrian Region, Department for Agriculture, fishery, forestry, hunting and water management
- Agency for rural development of Istria
- Institute for development of agriculture and tourism Poreč
- Croatian Chamber of Commerce, Department for Agriculture, fishery, forestry, hunting
- Croatian Chamber of Commerce, EU info point
- University “Juraj Dobrila”
- Entrepreneurship Centre Pula
- Marikultura Istra d.o.o.
- IDA

> **PORIN**

Participants were from:

- County department for Economy, County department of maritime affairs, transportation and communication, County institute for sustainable development and town and country planning
- Croatian Agriculture Extensive Institute, Croatian Chamber of Commerce, Department for Agriculture, fishery, forestry, hunting,
- Private sector: Ribarstvo ltd., Cres ltd,
- Local municipalities on islands and on coastal area
- Representatives of fisherman associations

> **MARC**

Participants were from:

CTR, PUBLIC RELATIONS, ANTINOMARCHIS, TEI, ECONOMIC CHAMBER, CHEMIST, AGRONOMIST, PRIVATE EMPLOYEE, ENVIRONMENTAL ASSOCIATION OF AKRINI

> **NAFA**

For 3 Target groups participated representatives form:

- **Policy makers** (representatives of the local structures of NAFA, representatives of municipalities in the fisheries regions in Bulgaria)
- **Research institutions** involved in the sector
- **Private subjects** that took part in the interviews in WP2, associations of private producers in the fisheries sector

2.4 Supporting material

> **FVG**

The material has been both sent in advance and displayed during the meeting.

We sent the syntheses of the questionnaire attached to the convocation together with the brochure of the project.

During the meeting we showed two presentations that we also printed and distributed to the participants:

- CoRin project: its objectives and results
- Objective 2 and Objective 3 funded programmes

In the second meeting we displayed a specific presentation on the European Social Fund as introduction of the meeting.

> **RV**

In both meetings were used a Brochure as supporting material that was displayed to participants only during meetings; it represents a resume of WP2 results and a starting point for the discussion. Inside it is also possible to find some proposals and contacts with various research centres.

During both meeting were illustrated objectives of CoRin project and results obtained by questionnaires elaboration (WP2), setting the attention on the creation of the Database of the projects of search, with the support of a power point presentation, and of the informative brochure, realized by Veneto Region in collaboration with Friuli Venezia Giulia Region and with the technical support of Veneto Agriculture.

> **RER**

During the workshop two power point presentations were displayed:

- one by the Fishery Economy Service of the Regional Authority (see the power point document attached)
- one by the University of Bologna (see the power point document attached)

As for the follow up, three documents were sent with the first e-mail:

- a power point presentation given by Dott. Aldo Tasselli in the workshop, completed by some update information on the activities carried out in the CoRin project (see the power point document attached);
- a power point presentation given by Prof. Giulio Malorgio in the workshop (see the power point document attached);
- a proposed draft of matrix of relevance to be evaluated and possibly modified by the recipients according to their knowledge of the sector and their expectations for the future

> **UIP**

In both Focus group all materials were prepared and send in advance for all participants:

- A document for a moderator
- An invitation for the participants
- A presentation of the CoRin project and the resume of WP2 results

- An info brochure

> **IDA**

Supporting materials for the first workshop:

- Conclusions of the WP2 results were sent to participants by e-mail
- The resume of the WP2 was starting point for discussion
- Since there is no any regional law the moderator allowed open discussion on ideas about type of laws/initiatives/projects that should be established in forthcoming regionalisation

Supporting materials for the second workshop:

- Starting point: draft of the model for financial support of RTD projects in Istria (model of a fund with open calls for proposals, simple and transparent evaluation procedures connected with strategic documents- ROP)

> **PORIN**

Supporting materials are:

- Conclusions of the WP1 and WP2 results have been presented during workshop one
- The moderators have been directing discussion to set up goals in Aquaculture in the County

> **MARC**

The material that was used:

- A list of few specific questions used by the moderator to drive the discussion and
- A resume of WP2 results that will be displayed during the meetings.

> **NAFA**

Used supporting material:

- A summary of WP2 results in the form of a PowerPoint presentation to serve as a starting point for discussions (to be distributed among participants on the spot)
- A detailed analysis of the data collected by NAFA during WP2 interviews (to be distributed among participants on the spot)

2.5 Roles and Responsibilities

> **FVG**

Four persons have been involved in the organisation of the pilot actions: in the first meeting the chairman was the Director of the Service, Mr. Scaringella, while the second meeting has been chaired by the new Director, Mr. De Luca.

Mr. Marinuzzi and Mr. Fonzo, as operative personnel involved in the project, managed the meeting and define the list of participants and the themes to be discussed both in the first and in the second meeting.

> **RV**

- Subject involved in the organisation of the encounters: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Moderator of the meetings: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Subject who will produce follow-up: dott. Carnacina Margherita
- Subject who will give the premise: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Subject who will decide the name of participants: Regional Organization

- Subject who will make invitations: Regional Organization

> **RER**

The workshop was organized by the Regional Authority: Dott. Tasselli drafted the participants list and RER Fishery Economy Service administrative staff made the invitations by mail (see the document attached).

After a welcome address by Attilio Rinaldi (president of Centro Ricerche Marine, the hosting structure) Dott. Tasselli gave the premise of the meeting and later he also moderated the interventions.

The follow up documents were prepared jointly by the Fishery Economy Service of the Regional Authority and the University of Bologna.

The Fishery Economy Service of the Emilia Romagna Regional Authority took care of the drafting of the recipients list, while the University of Bologna sent the e-mail, collected the replies and conducted the direct interviews to the selected operators.

Finally, the results of the mailing and of the direct interviews conducted were elaborated by the University of Bologna to build a final matrix of relevance that will be reported to the Fishery Economy Service of the Regional Authority.

> **UIP**

UIP had the leading role of the organisation of the two Focus groups and the info brochure. The Ministry had a consultant role. They helped UIP to select participants, chose the moderator and how to include and communicate their activities in the primary sector, especially in the ichthyic sector.

UIP prepared supporting materials and follow-up documents for the participants. UIP prepared the invitation and send to the participants. The communication with the participants after the first Focus group was important to receive feed back for the evaluation of the implemented activity. UIP had a leading role in the communication with the different subjects involved in the CoRin Regional action activities.

> **IDA**

The subjects involved in organisation and production of the follow up documents are members of CoRin project team in IDA: Darko, Anica, Sanja, Tea

Darko was moderator for both workshops. CoRin project team is in charge for production of follow-up documents.

> **PORIN**

- RDA Porin was responsible for organization of the workshops.
- Follow up documents have been produced by RDA Porin
- Moderators were Anita Klanac for the first workshop and Suzana Belošević Romac for the second workshop

> **MARC**

The moderator of the meeting(s) and the prson that will give the premise is Konstantinos Tsanaktsidis, professor of the Technological Educational Institution of Kozani.

Mr Tsanaktsidis and Ms Papadimitriou will decide the name of participants and then Ms Papadimitriou will make the invitations.

> **NAFA**

Subjects involved in the organisation of the encounters:

- Mr. Anton Dotchev, Head of "European integration and international relations" Department, NAFA and CoRin Project coordinator

- Mr.Delyan Blagoev, Senior expert, “European integration and international relations” Department, NAFA
- Mrs. Branimira Vezhdarova, Junior expert, “European integration and international relations” Department, NAFA
- Other representatives of the “European integration and international relations” Department, other departments and the regional offices of NAFA
- All organizational tasks (selecting premises, deciding the names of participants, making invitations, drafting supporting materials, executing moderator’s duties, producing follow-up documents) will be performed by the NAFA team of experts working on the CoRIn project

2.6 Timing and foreseen costs

> FVG

The pilot actions did not weigh upon the project budget. The duration of the meetings was half a day because we thought it was the ideal duration. We wanted to avoid too long and not useful discussions. Nevertheless we did not define the closure timing in order to allow all the participants to set out their own point of view.

> RV

Pilot Action	<i>planned time of the planned duration of expected action encounters costs</i>
Brochure	2007 October 26 5.800 Euros
1°Focus	2007 December, 19 2:30 hours 0 Euros
Table	
2°Focus	2008 March, 21 1:30 hours 0 Euros
Table	

> RER

- The workshop was held July, 18th in the Marine Research Center (CRM), in Cesenatico (FC); it started at 15:20 and lasted for about 3 hours
- The follow up (report draft and mailing) took place from January, 23rd till February 18th.
- No costs for project budget are foreseen either for the workshop nor for the follow up

> UIP

Activity	<i>Firs Focus Group</i>	<i>Second Focus group</i>	<i>info Brochure</i>
Date	6.12.2007	14.2.2008	End of march 2008
Duration	90 minutes	90 minutes	
Preparation phase	October 15 th November 20 th	January 10 th February 1 st	January February

Implementation phase	December 1st December 10 th	February 2 nd February 20 th	March
Cost	719,20 EUR	1368,20 EUR	2.000 EUR

> **IDA**

1st workshop

- Preparation of work shop- September and October 2007
- Work shop- 22nd October 2007
- Costs: 0,00 € because we organised it in our premises.

2nd workshop

- Preparation of work shop- February 2008
- Work shop- 19 March 2008
- The costs:300,00 €.

> **PORIN**

1st workshop

- Preparation of work shop- September and October 2007
- Work shop- 12th November 2007

2nd workshop

- Preparation of work shop- January and February 2008
- Work shop- 17th March 2008

> **MARC**

- The 1st Focus table implemented on the 9th November,
- The 2nd Focus table implemented on the 23rd November and
- Brochure produced on February 2008.

> **NAFA**

Round tables	<i>planned time</i>	<i>planned duration</i>	<i>expected costs</i>
Varna	1st half of November	2 days	1500 €
Plovdiv	2nd half of November	1 day	1100 €
Sofia => Plovdiv	Beginning of December	1 day	700 €

*NAFA chose to organize all round tables with 2-days duration because of the high level of interest shown by participants.

* The delay in implementation is due to the fact that most of our researchers working in the sphere of maritime fisheries were engaged with research in the high sea during the 2nd week of November and we had to postpone our sequence of round tables with one week. With this delay it turned out that the 2nd round table would coincide with official holidays in Bulgaria that we had in the beginning of December. Therefore took place in the midst of the month. Thus the third round table was pretty close to winter holidays, which was a problem for our participants. Therefore we postponed it for February 2008.

2.7 Subsequent exploitation / follow-up actions

> FVG

The project has laid the foundations for a concrete integrated approach among regional Services belonging to different Directorates.

Moreover some suggestions have been included in the Regional Law for Fishery and Aquaculture to be approved in a short time and other suggestions have concretely been included in the recently modified implementing regulation of the Regional Law 26/2005 for Research and Innovation.

> RV

In order to stimulate a bottom-up approach and to concretely influence Regional Policies, the results of two meetings will be collected in a document that will be submitted to the vision of the policy makers involved in research planning, and in research coordination at regional level.

> RER

The outputs of the pilot actions will be effective in order to create a regional and interregional RTD support policy system by:

- identifying a number of regional stakeholders that agree to participate in a consultative network to discuss upcoming RTD policy orientation and implementation actions;
- providing a logical framework and operative tools that will help seek for common solutions to adopt in future fisheries research programs.
- drafting a first shared list of research priorities;

> UIP

In the Focus groups were obtained concrete results. The participants presented to the Ministry six concrete research projects and suggestions how to improve ichthyic sector, to boost innovation and development of the sector.

Ministry included information and concrete research project into the Operative program where are the measurements for financing research and development projects.

UIP included these 6 research project proposals in to CoRin Database. This is the possibility to establish connections with the potential partners.

UIP will have a consultant role for the companies, fish man and research institution to prepare research project to obtain funds. UIP will stimulate researcher and research institution to cooperate with companies to boost innovation, to exchange knowledge and experience, to commercialise the results of the research projects. UIP will try to incubate more entrepreneur ideas to foster development of spin-off companies.

> IDA

Since IDA is development agency owned by the Region and Istrian towns, we are in the constant contact with regional policy makers. When the regional laws will finally be established, we will use CoRin project results to influence the policy makers to look at the results obtained.

We will be here to point out that CoRin project was the first research of this kind in Istrian region and it really gathered opinions of all relevant stakeholders in primary sector.

Personal meetings have been the most efficient tool for having attention of our policy makers, so when ever we spot the opportunity to use CoRin project results in order to influence the policy makers, we will organise meetings with them.

> **PORIN**

- Recommendation for setting up coordination body that will work on development of aquaculture within the County
- Recommendation for establishing of Aqua culture R&D centre

> **MARC**

After the end of Corin project there is probably going to take place more meetings among policy makers and enterprises, we will depth in the problems as they seem from WP2 results in order not to spirit them away, but to discuss them and find as many solutions as we can.

> **NAFA**

Production of a **Common document (see Final Report)** highlighting the most important results after the round tables devoted to the fisheries sector in Bulgaria and defining ways for better incorporation of the scientific dimension in the sector to be distributed among the participants of the round tables in order to serve as a basis for continuation of the initiated dialogue and to proclaim the actions NAFA will undertake to accelerate the achieved positive results during the round tables

3 ACHIEVED RESULTS

3.1 Final report

> FVG

The participation was very active and the interventions can be summarised under some main issues:

- Evaluation:

The regional territory is very active and regional research centres submit lots of good to projects to be financed through the regional law for research.

Some aspects related to the evaluation process should be revised:

- usage of objective selection criteria
- modification of the evaluation teams
- modification of the application forms in order to have more homogenous project fiches
- adoption of a two steps selection process

- Dissemination

- To increase the dissemination of results through the organisation of info day on research and through the usage of the CoRin database
- To allocate a part of the project budget to dissemination activities

- Training and information

- to focus on the possibility to set up projects addressed to the fishermen prequalification and vocational training
- to increase the possibility of mobility for researchers
- to verify the possibility for the sector to be included in projects similar to the already realised ALFORM and PROGETTO D4

- CoRin organisation and follow up

- the majority of the participants underlined the usefulness of the round table because, for some of them, it was the first time they had the opportunity to discuss on research-related problems with the regional administration. They suggested to repeat this experience annually.

The first round table held in Udine on November 2007 highlighted some needs of the fishing and aquaculture sector - the importance of investing in vocational training, higher education and the establishment of networks of scientists and researchers.

On such basis it was decided to focus the second step of the pilot actions organising a specific focus table centred on vocational training, higher education and the complementarities between the EFF-European Fisheries Fund and the ESF-European Social Fund. For this purpose we have invited the representatives of the category's associations of fisheries and aquaculture. Project ideas proposed mainly targeted the following areas of intervention:

- Food hygiene
- Safety on board
- Law updating
- Diversification of the activities and retraining (fishing tourism, aquaculture, transformation sector)

- Vocational training regarding the quality brand PCCA - “Prodotto certificato Alto Adriatico” (Certified Upper Adriatic Product) for fisheries products from the Upper Adriatic. (The rules governing products with the PCAA brand apply to the principal species of fish, crustaceans and molluscs of the Upper Adriatic.)
- Law harmonisation and sharing of common regulations in all the countries facing the Northern Adriatic Sea
- Management plan at interregional level
- Aquaculture operators and close connection with universities aimed at introducing innovative approaches within the sector
- Qualification of aquaculture operators coming from abroad (Northern Africa, Bulgaria and Romania) and know – how transfer especially addressed to Eastern Europe countries, taking also advantage from the new CoRIn partners.
- Study visits to aquaculture enterprises abroad where the sector is more developed than the Italian one.
- Vocational training directed to the introduction of innovative techniques aimed at reducing fishing and aquaculture by-products.
- To structure and organise the already existing (informal level) network among research institutes established in the whole Northern Adriatic area (from Emilia Romagna to Rijeka) through the exchange of researchers, sharing of experiences and vouchers as already funded by the ESF in Friuli Venezia Giulia in the programming period 2000-2006.

The associations of category confirmed the necessity to promote vocational training and higher education and their intention is to involve vocational training centres, universities, enterprises and private and public research centres in order to discuss on project ideas to be financed by the European Social Fund.

> **RV**

During the first meeting the discussion was focused on the possibility of a good use of resources and not duplication of activities, for a greater coherence and impact of interventions. Principal topic of discussion has concerned the Database of research projects developed by Emilia-Romagna Region.

Assisting to presentation of results collected by questionnaires elaboration, all the presents has recognized weakness points emerged in the sector, as actual. Furthermore, has been expressed the necessity of greater communication among various actors of research sector, for this reason, the organization of this Focus Table has been received with enthusiasm and the attendance has been satisfactory. There is no possibility to completely expose results of implemented actions, because Veneto Region’s pilot actions are not ended.

During the second Focus Table, the *first topic* of discussion has concerned the formalities of application and the results of questionnaires submitted to public body, private body and productive reality. From the discussion emerged a common perplexity on some not clear definitions used in the questionnaire submitted to the various subjects, concerning, aspects of research offer and evaluation systems.

The second topic of discussion has concerned the Database of research projects developed by Emilia-Romagna Region and the possibility that, after the conclusion of CoRIn project, the data updating will be submitted to North-Adriatic Socio-Economic Observatory of Chioggia. Some participants made known the existence of a research projects’ DB of Agricultural and Agro-food Department, already on-line, INEA, to which currently participate 11 Italian Regions (among which Emilia-Romagna Region and Friuli Venezia Giulia Region), therefore, they proposed the opportunity to integrate this service with CoRIn DB.

Therefore were underlined a lack of correct communication and flow of information inside Regional Primary Sector regional; a common idea emerged was to commit oneself completely to eliminate this gap, maintaining a network inside regional structures.

The main output of the meeting led us to underline the need to organize in the coming future (organized by Direzione Agroambiente e Servizi per l'Agricoltura) some meetings, among regional representatives of Primary Sector, in order to create Interregional Network of Research that allow us a bigger investment of resources toward common objectives avoiding, at the same time, the fragmentation of it.

To conclude, second Focus Table's results can be considered satisfactory especially considering the interest shown by participants on the particular topics dealt and developed over the CoRIn project.

After the conclusion of CoRIn project will be necessary to guarantee:

- Possibility of a good use of resources and not duplication of activities, for a greater coherence and impact of interventions;
- communication among various actors of research sector;
- constant updating for fishery sector operators, regarding call-for-papers, news, opportunity, etc...
- to organize in the coming future (organized by Direzione Agroambiente e Servizi per l'Agricoltura) some meetings, among regional representatives of Primary Sector, in order to create Interregional Network of Research that allow us a bigger investment of resources toward common objectives avoiding, at the same time, the fragmentation of it.

> **RER**

Authority to periodically consult the identified network of experts and stakeholder in order to discuss the main instances of the sector and possible future actions is to be taken.

Such consultation should occur periodically (once a year) and in occasion of particular events - such as the presentation of new funding opportunities.

This activity may be coordinated by the University of Bologna and it could be realized making use of the proposed matrix of relevance, whose results will be eventually reported to the policy makers with a document illustrating the main issues at stake and opportunities for the sector.

> **UIP**

UIP's a final report includes six concrete research project proposals of actions to be implemented within the region in order to favor research and innovation in the chosen sector after the conclusion CoRIn project.

These projects are:

Project 1:

Monitoring a change of the fish population and other marine organism for the purposes of improvement of the fish catch and development of the fishery sector.

Proposed by the fish company Marriba L.t.d.

Project 2:

Research activities of new organisms like Muškarna hobotnica (Octopus) and their use for industrial and commercial purposes – developing new products and gaining new markets.

Proposed by the fish company Marriba L.t.d.

Project 3:

Research activities for increased fish population and appearance of new fish and marine organism population, not yet used for industrial and commercial purposes – the opportunity for the fish men to develop and make new products and gaining new markets.
Proposed by the fish company Marriba L.t.d.

Project 4:

Preparation of education program for secondary school for fish men and ichthyic activities.
Proposed by the Secondary School of Maritime Studies

Project 5:

Observatory and research institution for North Adriatic sea involving Slovene, Italian and Croatian actors

Project 6:

Establishment of the artificial reef to enrich marine organisms
Proposed by private fish company Fonda d.o.o. and private research institute Zavod Biocen

> **IDA**

Pilot actions at regional level organized in Istrian region as workshops were very concrete and productive. We started our discussions with opened questions that came up during the interviews conducted within Work package 2. The participants were very active and Darko moderated WS in direction of CoRIn project aims in order to stop waste of time on irrelevant discussions.

With the focus on research and technological development, we were proceeding towards the main conclusion of the first workshop- decision for constructing draft of the support model for RTD projects in the Istrian region.

The time between two workshops was dedicated at researching the existing models of support and thinking of their applicative usage in our region.

The start of our second workshop was presentation of the model for support of RTD projects. Presented model is organized as fund with open calls for proposals every six months. This is in fact combination based on two already existing instruments: 1.-Fund for development of agriculture and agritourism and 2. Data base of projects within Regional operational programme with open calls for proposals.

All participants reacted very positively on proposed model and we didn't receive any comments regarding the form or the context. We offered participants lunch in the restaurant and this was very productive business lunch. We discussed open problems and forthcoming issues in the field of fishery. We all agreed on joint projects in the future but currently there are not many opened calls for Croatian institutions and entrepreneurs for RTD projects. This is the main reason why we didn't come up with concrete project proposals.

> **PORIN**

RDA Porin will prepare a final report addresses to regional policy makers in which we will give some recommendations regarding aquaculture sector. We will propose organizational structure for the future R&D centre, as well as the structure of the coordination body. We will also make one complete project for the Mari culture, concept of which was presented on the second workshop.

> **MARC**

- Organized Focus Tables 2-3 times per year among public authority, policy makers and enterprises

- Meetings and congresses in which all active citizens can participate, inform themselves for the situation in their region but also be able to express their opinion.

> **NAFA**

The goal of NAFA's Final report on the implemented Round tables under "Pilot Actions" Work Package of the CoRIn project is to highlight the most important conclusions, to which the discussions during the round tables led and to define how the achieved results could be subsequently exploited in a manner that will significantly favour the development of the RTD dimension in the primary sector in Bulgaria, more precisely the fisheries sector.

The idea of using round tables as pilot actions was based on the results achieved during WP2 interviews that demonstrated that no proper communication exists among the Bulgarian primary sector stakeholders. The lack of active dialogue turned out to be a strong impediment that according to NAFA's analyses could hold back all the processes the CoRIn project addresses and tries to stimulate, more precisely the finding of appropriate mechanisms and policy instruments for the boosting of innovation and RTD activities in the sector. Therefore NAFA's mission in organizing the round tables was to try to overcome this obstacle and promote direct contacts among the interested parties. NAFA engaged itself not only in the building of adequate communication channels among the fisheries subjects, but also in giving this dialogue a specific focus on the research dimension. NAFA's round tables served as awareness-building tools that raised the interest in innovations and tried to convince the stakeholders that research is essential for future progress.

The most important conclusion that could be drawn from all 3 round tables implemented by NAFA is that such initiatives helped to promote dialogue and cooperation among the fisheries representatives for the first time in Bulgaria. The round tables received the approval of all participants and were awaited with great interest from all stakeholders. The most common comment heard during the debates was that through the CoRIn project the Bulgarian fisheries stakeholders for the first time came to realize that it is better to know each other and each other's problems because finding the adequate solutions is much easier through cooperation and exchange of best practices.

These round tables contributed not only to the mutual dialogue among partners, but also helped to present the research activities of the scientific centres in Bulgaria. Bulgarian private actors were more or less unaware of the up-to-date state of research and innovation in Bulgaria and therefore had not used its potential. Through the sequence of these round tables NAFA managed to promote the existing research institutions and their scientific activities. The research representatives used their chance under CoRIn and made profound presentations of their recent scientific developments in order to attract the attention of the major business producers.

Moreover, the round tables helped to cast light over the practical needs of the sector. Most of the major producers in both fisheries subsectors attended the meetings and used the floor to share their problems and needs for innovative methods to be implemented in the fisheries sector. Some of the key discussion themes were the use of trawl surveys in maritime fisheries, the elaboration of new types of food granules to improve the rearing process and the quality of the fish meat of the most popular fish species in Bulgaria, the development of new techniques of dyke-building in the fresh water fish ponds, etc.

Bearing in mind all the above stated, the achieved positive results during the sequence of round tables are predominantly in the sphere of knowledge and information exchange. They could be summarized as follows:

- Active dialogue was established between researchers, fishermen and policy makers for the first time in Bulgaria

- Improved communication will serve as a basis for future cooperation among the stakeholders in the form of new scientific projects financed with private money by the business sector
- High level of awareness about the practical needs of producers and the scientific potential of the institutes was achieved

After the end of the CoRIn project NAFA would like to preserve the initiated mutual dialogue for the sake of better identification of the fisheries sector needs and the easier finding of the adequate regulative response to these needs. The CoRIn project and more precisely the round tables initiated exchange of opinions and cooperation – an unprecedented practice in the development of the fisheries sector in Bulgaria. NAFA would like to preserve the positive results and to further develop and strengthen the newly-created communication channels among the stakeholders. In order not to lose time and start achieving this goal right after the end of the project, NAFA would like to use the tools elaborated during the project as the most immediate available means to preserve and develop the initiated dialogue. Therefore NAFA will concentrate itself on the effective subsequent exploitation of the following CoRIn informative tools

- the trans-regional CoRIn data base for research projects
- the Bulgarian CoRIn web site

and their transformation into powerful communication channels, through which our stakeholders could effectively influence the policy-making processes in fisheries and the regulation of the RTD dimension.

The essence of the trans-regional data base was duly presented during the round tables and received wide spread approval. Our Bulgarian actors were impressed by the possibility not only to inform themselves and keep track of the research activities performed in Bulgaria, but also to receive useful information for the RTD development in neighbouring European countries with which they could easily exchange best practices and experience. The Bulgarian research centres regarded the data base as a useful promotional tool with which they could not only get in contact and cooperate with foreign research institutes, but could also spread the results of their scientific activities on national and even international level, thus doubling their chances to attract national and foreign investments for future scientific projects.

The CoRIn web site in Bulgarian created by NAFA as a dissemination mechanism also attracted attention. After the end of the project this tool should not be left to die away. Bearing in mind that it is easily accessible and in Bulgarian language, this web site could be transformed in a web portal for publishing useful information about the research and innovation activities and events in Bulgaria, new research projects, new business initiatives developed in cooperation between the business and the research institutes. Generally speaking, the web site could turn into a strong informative tool for monitoring the research in the ichthyic sector.

Bearing in mind the above mentioned results and the detected stakeholders' attitudes, NAFA believes it could accelerate the positive effect of the round tables - the initiated communication and dialogue among the stakeholders and its focus on the RTD activities, by securing the efficient usage of the CoRIn informative tools. This plan for subsequent exploitation of the CoRIn results could be successfully achieved through the implementation of certain actions, such as:

- further development of the data base through publication of new Bulgarian research projects on a regular basis and spreading the updated information to all interested stakeholders
- transformation of the Bulgarian CoRin web site into an informative portal of NAFA devoted to the RTD dimension related to the fisheries sector through which NAFA will monitor all scientific activities in the sphere and will be able to communicate and exchange information with all stakeholders as to the problems of the RTD activities in fisheries

3.2 Minutes of the encounters

See the attached Minutes of encounters as Annexes for each CoRin partner as is described in chapter 0 Guidelines.

4 EXPLOITATION AND FOLLOW-UP

> FVG

After the end of CoRIn and on the basis of what have been decided in the second pilot actions, the Service for Fishery and Aquaculture will meet the ESF Managing Authority and will set out the needs of the sector as regards training and employment and will discuss on the possibility of doing integrated projects.

> RV

After the conclusion of CoRIn project, the data updating could be submitted to North-Adriatic Socio-Economic Observatory of Chioggia, to maintain data always available for users.

The Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers, news, opportunity, etc.), will be activated and will contribute to constantly inform fishery sector operators.

Common document that will collect a list of priorities, emerged from the meetings and from the discussion among Primary Sector operators will be submitted to the vision of the policy makers involved in research planning, and in research coordination at regional level.

> RER

Future regional fisheries research programs can now rely on a regional consultative network of experts and stakeholders and on an objective and participative tool (the “matrix of relevance”) that will support policy orientation and implementation.

Further, a preliminary list of research priorities has been made available to be considered for the upcoming RTD fishery programs.

This activity will be repeated periodically, in the occurrence of the definition of the new research programs and every year (or two) to monitor the implementation of research plans.

This activity may be coordinated by the University of Bologna and it could be realized making use of the proposed matrix of relevance, whose results will be eventually reported to the policy makers with a document illustrating the main issues at stake and opportunities for the sector.

> UIP

UIP will monitor the activities of the Ministry of Agriculture, Forestry and Food following Operational program, especially the program for research and development activities to boost innovation and development of the primary sector, especially ichthyic sector.

We will consult and help, with external experts, companies, institutes to apply for the public tender calls of the Ministry of Agriculture, Forestry and Food and for the EU funds that presented project will be implemented.

> IDA

The activities carried out within the CoRIn project are directed at improving the Regional policies and governance processes for increasing effectiveness of interventions and impact on RTD investments.

While implementing CoRIn project activities we have, for the first time, used the bottom-up approach to the issue and good co-operation established in personal contacts caused the great interest for the project from private and public actors in primary sector.

This was, in the most cases, the first time that anyone asked the relevant stakeholders for their opinions on the improvement on current programmes/policies/directives in primary

sector. That is why the contacted relevant stakeholders are very interested in usage of the findings and conclusions of the project.

Following the idea of improving Regional policies and governance processes, for increasing effectiveness of interventions and impact on RTD investments, we will continue with efforts to disseminate project issues and findings to policy-makers in primary sector at regional and national level. Also, our intention is to set-up the work group of regional experts (most of them were contacted in the CoRIn project activities) who will be consulted in the processes of defining new policies and programmes in relevant sector in the region. Also, we will be actively involved in dissemination of CoRIn project results to the policy makers when ever we detect the opportunity to raise their awareness about the issue.

> **PORIN**

Regional Development Agency will continue activities in Research and Development in primary sector after the project end. Our focus will be in the fishery sector because 52% of territory of Primorsko goranska county is the sea which is mostly of high quality and suitable for development of Aqua culture.

On individual level we will force establishing of Aqua culture R&D centre. This is the process which implementation will start in the time of Corin project during the implementation of pilot actions. We are aware that we will need more time than is the lasting of Corin project but it's very important that project of Aqua culture R&D centre start during the implementation of an EU project. Why is it important? Our politicians like to talk about EU funds and they need some visible project which start is covered by EU fund.

> **MARC**

- Organization of Focus Tables 2-3 times per year among public authority, policy makers and enterprises
- Meetings and congresses, in which all active citizens can participate, inform themselves for the situation in their region but also be able to express their opinion.

> **NAFA**

NAFA believes it could accelerate the positive effect of the round tables - the initiated communication and dialogue among the stakeholders and its focus on the RTD activities, by securing the efficient usage of the CoRIn informative tools. This plan for subsequent exploitation of the CoRIn results could be successfully achieved through the implementation of certain actions, such as:

- further development of the data base through publication of new Bulgarian research projects on a regular basis and spreading the updated information to all interested stakeholders
- transformation of the Bulgarian CoRIn web site into an informative portal of NAFA devoted to the RTD dimension related to the fisheries sector through which NAFA will monitor all scientific activities in the sphere and will be able to communicate and exchange information with all stakeholders as to the problems of the RTD activities in fisheries

5 DOCUMENTS PROVING THE REALIZATION OF THE PILOT ACTONS

Each partner kept track of the realization of Regional Pilot Actions by archiving (at least) the following documents:

- copy of invitations and preparatory documents
- copy of documents distributed / used during the event (supporting documents, presentations, etc..)
- list of participants
- minutes of the event
- photo of the event

In addition, each partner produced a Report describing its Pilot Action, which has been uses for monitoring the implementation of activities and for the drafting of present report. These reposts are attached as annexes.

6 ANNEXES – REPORTS OF SINGLE PARTNERS

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 1, Partner FRIULI VENEZIA GIULIA, Italy

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview	5
2.2 Expected results & outputs.....	7
2.3 Participants and Contacts	8
2.4 Supporting material.....	9
2.5 Roles and Responsibilities	9
2.6 Timing and foreseen costs.....	9
2.7 Subsequent exploitation / follow-up actions	10
4 Exploitation and Follow-up.....	11

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

The regional pilot actions of Friuli Venezia Giulia Region has been characterised by the organisation of two main events. In order to boost innovation within the fishing and aquaculture sector, we decided to gather all the regional stakeholders dealing with research and innovation (universities, consortia of producers, private and public research centres, category's associations, civil servants). This round table had a twofold objective: to provide information on all the sources of fund to be used for financing research projects and to collect information from the research community in order to increase the effectiveness of the regional policies regulating research and innovation.

During this meeting one of the topics discussed was the importance of investing in training and other ESF-related issues.

On such a basis we decided to organise a second restricted meeting (a focus table involving only the category' associations) aimed at deepening the above mentioned themes.

This meeting has produced, as output, a list of project ideas and themes that the Service for fishing and aquaculture is going to set out to the Managing Authority of the ESF regional operational programme.

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

The identification of the most suitable pilot action for Friuli Venezia Giulia autonomous Region was subject to the outputs coming from the questionnaires fulfilled by a sample of regional research actors. The questionnaires as well as the further information collected through informal meetings and contacts stressed the importance of organising a round table in order to gather all the actors coming from all the structures involved in research and innovation. On such a basis we decided to convene representatives from the category's associations, the consortia of producers, the main fishing and aquaculture companies, the two regional universities and from private and public research centres.

In fact, most of them told us that they had never had the opportunity to discuss problems and strategies of research with the other regional centres and to meet the regional administration in structured tables.

We thought that a round table could be the best solution in order to discuss and to allow all the participants to set out their own point of view.

The round table was held in Udine on 30th November 2008 and saw the participation of about 30 persons from universities, private and public research centres, category's associations and consortia of producers.

They were contacted by e-mail and, to get introduced on the main issues, they received the detailed agenda of the meeting, the document synthesizing the main results of the questionnaire and the brochure of the project prepared for the CoRIN International Conference held in Caorle (Venice) on September, 30.

The meeting had a twofold objective: to provide information on the sources of funds addressed to research and innovation and to collect information on the main needs and problems of the sector.

During the first part, there had been three presentations:

- the Regional Law on fisheries and aquaculture under discussion;
- the European Fisheries Fund (EFF) and the opportunities for research and innovation
- the Regional Law 26/2005 for research and innovation in the primary sector and its recent modifications
- the new programmes funded by the Structural Funds and covered by the Objective 2 - Regional Competitiveness and Employment (both ERDF and ESF- funded programmes) and Objective 3 – European Territorial Cooperation. Complementarities with sectoral contributions.

These presentations aimed at providing specific information both on the sectoral sources of funds (and in particular on the European Fishery Fund 2007-2013 and on the Regional Law for Innovation and Research) and on the other financial opportunities not enough utilised by the fishing sector.

In the second part of the meeting the audience had the opportunity to discuss on the state-of-the-art of research and innovation in Friuli Venezia Giulia and to set out the threats and weaknesses.

The majority of the participants focused on three different themes: the importance of the evaluation (ex ante, mid term and final) of the project in order to actually verify the innovative contribution of the project to the regional territory, the dissemination of the projects' results aimed at sharing information and at avoiding researches duplication, the importance of the education and vocational training through to strengthen a new approach towards innovation and a long-term programming.

Furthermore, most of the participants suggested repeating such a meeting annually.

The discussion has been synthesized in a document analysing the main issues tabled.

The regional Service for fishing and aquaculture prepared the minutes of the meeting and analysed how to proceed. In order to respond to the strong and active participation we decided to address the second part of the pilot action to a meeting with the five category's associations as regards their needs in education, vocational training and other employment-related opportunities.

In fact, after an informal contact with the Managing Authority of the Regional Operational Programme Objective 2 (Regional Competitiveness and Employment) ESF 2007-2013, the Service has verified the possibility of proposing project ideas related to fisheries, aquaculture both at regional and transregional level.

The second operational meeting was held in Udine on 20th March 2008 and has involved the Service for fisheries and aquaculture and the all the regional category's associations.

After a brief introduction on the opportunities coming from the ESF (done by the CoRIn experts) the associations explained their needs and how vocational training should be organised to ensure the effectiveness of its results.

They said that, due to the low education and *forma mentis* of the operators, short courses must be favoured and they have to be addressed to extremely concrete issues.

We had a brainstorming and the project ideas proposed mainly targeted the following areas of intervention:

- Food hygiene
- Safety on board
- Law updating
- Diversification of the activities and retraining (fishing tourism, aquaculture, transformation sector)
- Vocational training regarding the quality brand PCCA - "Prodotto certificato Alto Adriatico" (Certified Upper Adriatic Product) for fisheries products from the Upper Adriatic. (The rules governing products with the PCAA brand apply to the principal species of fish, crustaceans and molluscs of the Upper Adriatic.)

- Law harmonisation and sharing of common regulations in all the countries facing the Northern Adriatic Sea
- Management plan at interregional level
- Aquaculture operators and close connection with universities aimed at introducing innovative approaches within the sector
- Qualification of aquaculture operators coming from abroad (Northern Africa, Bulgaria and Romania) and know – how transfer especially addressed to Eastern Europe countries, taking also advantage from the new CoRIn partners.
- Study visits to aquaculture enterprises abroad where the sector is more developed than the Italian one.
- Vocational training directed to the introduction of innovative techniques aimed at reducing fishing and aquaculture by-products.
- To structure and organise the already existing (informal level) network among research institutes established in the whole Northern Adriatic area (from Emilia Romagna to Rijeka) through the exchange of researchers, sharing of experiences and vouchers as already funded by the ESF in Friuli Venezia Giulia in the programming period 2000-2006.

After the end of the project, the Service for fisheries and aquaculture will meet the ESF Managing Authority and will set out the identified project ideas.

This meeting will be scheduled after CoRIn due to the fact that Friuli Venezia Giulia government is outgoing and we need to wait for the new government and how it intends to develop regional fishery policies.

Objectives:

We have decided to structure the regional pilot actions in this way because, after the questionnaire, we thought it was highly necessary to involve the whole regional research world and, after having collected the priorities, needs and points of view, select them and to refine the analysis. Our overall objective is to boost innovation and promote a complementary approach among policies. It is the first time that the Service for fishery and aquaculture has established contacts with other regional offices in order to define integrated projects.

2.2 Expected results & outputs

The main results of Friuli Venezia Giulia pilot actions were a document synthesising the main results of the questionnaire and that has been sent to both policy-makers and to the actors interviewed. Furthermore, after the first pilot action we set up a document analysing the main issues arisen and strictly connected to the second pilot action focused on ESF-related opportunities.

The Regional Law for Fishery and Aquaculture, under approval, includes some specific themes discussed during the implementation of CoRIn: the need of a multiannual programming of the sector and the involvement of the local stakeholders.

The regional law for research and innovation in the primary sector has modified its implementing regulation after the questionnaire. In fact, the list of the projects that have been approved but not financed due to the lack of funds will maintain its validity also next year and from 2007 all the applicants have to allocate a part of the budget for dissemination activities.

2.3 Participants and Contacts

In the first meeting we contacted the 4 regional associations of category, the presidents of the producers' consortia, the most representative regional enterprises, the universities of Udine and Trieste. Our main aim was to contact and involve all the actors working for research and innovation in fishing and aquaculture.

List of participants:

- | | |
|----------------------------|---|
| ➤ Mr. Silverio Scaringella | Director of the Service for Fishery and Aquaculture |
| ➤ Mr. Alberto Fonzo | Officer of the Service for Fishery and Aquaculture |
| ➤ Mr. Franco Manzin | Officer of the Service for Fishery and Aquaculture |
| ➤ Mrs. Laura Minen | Officer of the Service for Fishery and Aquaculture |
| ➤ Mr. Marco Marinuzzi | FVG consultant for CoRIn |
| ➤ Mr. Romeo Cuzzit | Officer of the Service for Entrepreneurial Investments and Agricultural Development |
| ➤ Mr. Gaetano Zanutti | Legacoop Pesca (category' association) |
| ➤ Mr. Aldo Mian | Federpesca (category' association) |
| ➤ Mr. Daniele Squecco | Federcoopessa (category' association) |
| ➤ Mr. Andrea Anaclerio | Federcoopessa (category' association) |
| ➤ Mr. Guido Doz | AGCI Agrital (category' association) |
| ➤ Mrs. Donatella Del Piero | University of Trieste |
| ➤ Mrs. Francesca Tulli | University of Udine |
| ➤ Mr. Alessandro Sensidoni | University of Udine |
| ➤ Mrs. Daria Boscolo | University of Udine |
| ➤ Mrs. Lucilla Iacumin | University of Udine |
| ➤ Mr. Edo D'Agaro | University of Udine |
| ➤ Mr. Angelo Vianello | University of Udine |
| ➤ Mr. Aurelio Zentilin | Almar Scarl (private research centre) |
| ➤ Mr. Roberto Odorico | Shoreline Scarl (private research centre) |
| ➤ Mrs. Micaela Arcella | Del Tedesco Silvio e Biscaro Clara (company) |
| ➤ Mr. Mauro Pighin | Friultrota (company) |
| ➤ Mr. Fabrizio Marchesan | COGIUMAR (consortium of producers) |
| ➤ Mr. Michele Doz | Consorzio Ittico del Golfo di Trieste (consortium of producers) |
| ➤ Mr. Paolo De Carli | COGEPA (consortium of producers) |
| ➤ Mr. Alessandro Crise | OGS (public research centre) |
| ➤ Mr. Diego Borme | OGS (public research centre) |
| ➤ Mr. Pietro Rossin | ARPA FVG (public research centre) |
| ➤ Mr. Nicola Bettoso | ARPA FVG (public research centre) |

The participants in the second meeting (focus table) were:

- | | |
|------------------------|---|
| ➤ Mr. Daniele De Luca | Director of the Service for Fishery and Aquaculture |
| ➤ Mr. Alberto Fonzo | Officer of the Service for Fishery and Aquaculture |
| ➤ Mr. Marco Marinuzzi | FVG consultant for CoRin |
| ➤ Mrs. Sofia Romanese | Legacoop Pesca (category' association) |
| ➤ Mr. Daniele Squecco | Federcoopescia (category' association) |
| ➤ Mr. Fabio Russiani | Federcoopescia (category' association) |
| ➤ Mr. Michele Doz | AGCI Agrital |
| ➤ Mr. Stefano Kutin | AGCI Agrital |
| ➤ Mrs. Lucia Scudeller | API |

2.4 Supporting material

The material has been both sent in advance and displayed during the meeting.

We sent the syntheses of the questionnaire attached to the convocation together with the brochure of the project.

During the meeting we showed two presentations that we also printed and distributed to the participants:

- CoRin project: its objectives and results
- Objective 2 and Objective 3 funded programmes

In the second meeting we displayed a specific presentation on the European Social Fund as introduction of the meeting.

2.5 Roles and Responsibilities

Four persons have been involved in the organisation of the pilot actions: in the first meeting the chairman was the Director of the Service, Mr. Scaringella, while the second meeting has been chaired by the new Director, Mr. De Luca.

Mr. Marinuzzi and Mr. Fonzo, as operative personnel involved in the project, managed the meeting and define the list of participants and the themes to be discussed both in the first and in the second meeting.

2.6 Timing and foreseen costs

The pilot actions did not weigh upon the project budget. The duration of the meetings was half a day because we thought it was the ideal duration. We wanted to avoid too long and not useful discussions. Nevertheless we did not define the closure timing in order to allow all the participants to set out their own point of view.

2.7 Subsequent exploitation / follow-up actions

The project has laid the foundations for a concrete integrated approach among regional Services belonging to different Directorates.

Moreover some suggestions have been included in the Regional Law for Fishery and Aquaculture to be approved in a short time and other suggestions have concretely been included in the recently modified implementing regulation of the Regional Law 26/2005 for Research and Innovation.

4 Exploitation and Follow-up

After the end of CoRIn and on the basis of what have been decided in the second pilot actions, the Service for Fishery and Aquaculture will meet the ESF Managing Authority and will set out the needs of the sector as regards training and employment and will discuss on the possibility of doing integrated projects.

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 2, Partner REGIONE del VENETO, Italy

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction.....	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview.....	5
2.2 Expected results & outputs.....	5
2.3 Participants and Contacts.....	5
2.4 Supporting material.....	6
2.5 Roles and Responsibilities.....	6
2.6 Timing and foreseen costs.....	7
2.7 Subsequent exploitation / follow-up actions.....	7
3 Achieved results	7
3.1 Final report.....	8
3.2 Minutes of the encounters	8
4 Exploitation and Follow-up.....	8
5 Documents proving the realization of the Pilot Actons.....	10

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

This document describes implemented Pilot Action of Veneto Region and expected results and outputs of implemented action.

Veneto Region's Pilot actions are not ended, because will be activated the Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers, news, opportunity, etc...).

Carried out Pilot Actions have been received with enthusiasm by Primary Sector operators, Producers' Association, and Regional Primary Sector's representatives, in fact, checking results collected by questionnaires elaboration, they have recognized weakness points emerged in the sector, as actual.

Furthermore, has been expressed the necessity of greater communication among various actors of research sector and we think that implemented Pilot Action in Veneto could be a valid starting point to support Research and Development of Fishery Sector.

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

The activities planned as Regional Pilot Actions by Veneto Region are:

- two Focus Tables;
- one informative brochure (in collaboration with Friuli Venezia Giulia region);
- a Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers, news, opportunity, etc.).

Objectives:

Activities are implemented:

- to inform the participants on the CoRin project aims;
- to know the real research needs of the participants;
- to answer the questions emerged from the WP2 analysis;
- to clarify possible problems in the acquisition of financings at government and community level;
- to give professional consultations in research organization;
- to explain the importance of a common Database of research project

2.2 Expected results & outputs

Expected results and outputs:

- Informative Brochure has been inserted in the newsletter of Veneto Agricoltura;
- Will be produced a common document that will collect a list of priorities, emerged from the meetings and from the discussion among Primary Sector operators;
- Will be inserted in the web site - www.altoadriatico.org - a specific space to answer the questions that in the various focus tables will result more frequent;
- Through the Mailing-list of fishery sector operator, will be sent notices of research opportunities to sector's operators.

2.3 Participants and Contacts

Participants of the first Focus Table were selected among operators that have mostly followed Veneto Region in fair events:

- Consortium of Chioggia (Ve);
- Producers' Organization: O.P. I Fasolari, O.P. San Marco. Etc..

The first Focus Table was included in the organization of another event, that is the Fair of Mediterranean fishery products (MSE) that will be developed in February 2008 in Rimini. This event will involve the principal regional productive realities of fishery compartment, in order to increase the interest for both the events.

All the participants were contacted by mail.

To the second Focus Table, that was implemented into Veneto Region building in Mestre (VE), participated responsables and coordinators of research and innovation in primary sector.

All the participants were contacted by mail, and they were:

Veneto Region – Agroambiente e Servizi per l’Agricoltura - Francesco Osele

Veneto Region – Agroambiente e Servizi per l’Agricoltura - Carlo Vecchiati

Veneto Region – Agroambiente e Servizi per l’Agricoltura - Giorgio Trentin

Veneto Region – Produzioni Agroalimentari - Alberto Andriolo

Veneto Region – Agroambiente e Servizi per l’Agricoltura - Patrizia Corà

Veneto Region – Piani e programmi Settore Primario- Antonio Pignatto

2.4 Supporting material

In both meetings were used a Brochure as supporting material that was displayed to participants only during meetings; it represents a resume of WP2 results and a starting point for the discussion. Inside it is also possible to find some proposals and contacts with various research centers.

During both meeting were illustrated objectives of CoRIn project and results obtained by questionnaires elaboration (WP2), setting the attention on the creation of the Database of the projects of search, with the support of a power point presentation, and of the informative brochure, realized by Veneto Region in collaboration with Friuli Venezia Giulia Region and with the technical support of Veneto Agriculture.

2.5 Roles and Responsibilities

- Subject involved in the organisation of the encounters: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Moderator of the meetings: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Subject who will produce follow-up: dott. Carnacina Margherita
- Subject who will give the premise: dott. Tenderini Luca functionary of U. P. Hunting and Fishery of Veneto Region
- Subject who will decide the name of participants: Regional Organization
- Subject who will make invitations: Regional Organization

2.6 Timing and foreseen costs

Pilot Action	<i>planned time of the action</i>	<i>planned duration of encounters</i>	<i>expected costs</i>
Brochure	2007 October 26		5.800 Euros
1° Focus Table	2007 December, 19	2:30 hours	0 Euros
2° Focus Table	2008 March, 21	1:30 hours	0 Euros

2.7 Subsequent exploitation / follow-up actions

In order to stimulate a bottom-up approach and to concretely influence Regional Policies, the results of two meetings will be collected in a document that will be submitted to the vision of the policy makers involved in research planning, and in research coordination at regional level.

3 Achieved results

During the first meeting the discussion was focused on the possibility of a good use of resources and not duplication of activities, for a greater coherence and impact of interventions. Principal topic of discussion has concerned the Database of research projects developed by Emilia-Romagna Region.

Assisting to presentation of results collected by questionnaires elaboration, all the presents has recognized weakness points emerged in the sector, as actual.

Furthermore, has been expressed the necessity of greater communication among various actors of research sector, for this reason, the organization of this Focus Table has been received with enthusiasm and the attendance has been satisfactory.

Is not possible to completely expose results of implemented action, because Veneto Region's pilot action are not ended.

During the second Focus Table, the first topic of discussion has concerned the formalities of application and the results of questionnaires submitted to public body, private body and productive reality.

From the discussion emerged a common perplexity on some not clear definitions used in the questionnaire submitted to the various subjects, concerning, aspects of research offer and evaluation systems.

The second topic of discussion has concerned the Database of research projects developed by Emilia-Romagna Region and the possibility that, after the conclusion of CoRIn project, the data updating will be submitted to North-Adriatic Socio-Economic Observatory of Chioggia.

Some participants made known the existence of a research projects' DB of Agricultural and Agro-food Department, already on-line, INEA, to which currently participate 11 Italian

Regions (among which Emilia-Romagna Region and Friuli Venezia Giulia Region), therefore, they proposed the opportunity to integrate this service with CoRIn DB.

Therefore were underlined a lack of correct communication and flow of information inside Regional Primary Sector regional; a common idea emerged was to commit oneself completely to eliminate this gap, maintaining a network inside regional structures.

The main output of the meeting led us to underline the need to organize in the coming future (organized by Direzione Agroambiente e Servizi per l'Agricoltura) some meetings, among regional representatives of Primary Sector, in order to create Interregional Network of Research that allow us a bigger investment of resources toward common objectives avoiding, at the same time, the fragmentation of it.

To conclude, second Focus Table's results can be considered satisfactory especially considering the interest shown by participants on the particular topics dealt and developed over the CoRIn project.

3.1 Final report

After the conclusion of CoRIn project will be necessary to guarantee:

- Possibility of a good use of resources and not duplication of activities, for a greater coherence and impact of interventions;
- communication among various actors of research sector;
- constant updating for fishery sector operators, regarding call-for-papers, news, opportunity, etc...
- to organize in the coming future (organized by Direzione Agroambiente e Servizi per l'Agricoltura) some meetings, among regional representatives of Primary Sector, in order to create Interregional Network of Research that allow us a bigger investment of resources toward common objectives avoiding, at the same time, the fragmentation of it.

3.2 Minutes of the encounters

See as an Attached File:

- Meeting minutes 19DEC07 RV
- Meeting minutes 21MAR08 RV

Exploitation and Follow-up

After the conclusion of CoRIn project, the data updating could be submitted to North-Adriatic Socio-Economic Observatory of Chioggia, to maintain data always available for users.

The Mailing-list of fishery sector operator, to which are sent notices of the research opportunities (call-for-papers, news, opportunity, etc.), will be activated and will contribute to constantly inform fishery sector operators.

Common document that will collect a list of priorities emerged from the meetings and from the discussion among Primary Sector operators will be submitted to the vision of the policy makers involved in research planning, and in research coordination at regional level.

5 Documents proving the realization of the Pilot Actons

Documents that prove the implementation of the Pilot Action:

- **List of participants see file**
List of participants 19DEC07 RV
List of participants 21MAR08 RV
- **Slide show se file**
Slide shows 19DEC07 RV
Slide shows 21MAR08_1 RV
Slide shows 21MAR08_2 RV
- **Informative Brochure**

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 3, Partner REGIONE EMIGLIA ROMAGNA, Italy

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview	5
2.2 Expected results & outputs.....	5
2.3 Participants and Contacts	6
2.4 Supporting material.....	6
2.5 Roles and Responsibilities	6
2.6 Timing and foreseen costs.....	7
2.7 Subsequent exploitation / follow-up actions	7
3 Achieved results	7
3.1 Final report	7
3.2 Minutes of the encounters	8
4 Exploitation and Follow-up.....	9
5 Documents proving the realization of the Pilot Actons	9

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

A resume of the topics described in this document.

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

The planned activities consist in a workshop and a follow up conducted by e-mail and followed by direct interviews.

Objectives:

The objectives of the pilot actions are the following:

- to join together knowledge and issues from different sectors of society (integration of actors), as well as scientific, procedural and economic expertise (integration of inputs);
- to help the creation of an innovation and co-operation network among and between different social actors, in order to bridge between the private and public sectors;
- to initiate a process to collectively define priorities and future paths for research and innovation policy implementation.

2.2 Expected results & outputs

The main outputs produced are:

- the identification of a number of representative agents that intend to commit to join a regional network for RTD policy definition and implementation;
- the drafting of a shared list of priorities for future fishery RTD programs in Emilia Romagna (see the “relevance matrix” described hereafter);

Expected results of the pilot actions are:

- transparency: knowledge of individuals and organizations about the available resources, competences and services in the system, the strategy of the system and the needs of the system;
- increased participation: the key regional players are expected to take an active part in developing a regional strategy;
- to initiate a regional foresight process by proposing periodical consultations and joint actions between regional policy makers and stakeholders over a multiyear program.

2.3 Participants and Contacts

As for the workshop, the invitation to participate in the workshop was sent by the Fishery Economy Service of the Regional Authority to all the stakeholders of Emilia Romagna fisheries: policy makers, research institutions, fishing and aquiculture firms representatives, industry representatives, etc.

The participants in the workshop were reached by mail direct invitation (see the invitation letter attached).

The subjects invited to take part in the follow up were those that having participated in the workshop expressed their interest to join a future consultative network for RTD fishery policy identification and implementation to work with Emilia Romagna Regional Authority.

These subjects were at first contacted by e-mail and then were visited by the University of Bologna in order to perform direct interviews with them (see the follow up instructions attached).

2.4 Supporting material

During the workshop two power point presentations were displayed:

- one by the Fishery Economy Service of the Regional Authority (see the power point document attached)
- one by the University of Bologna (see the power point document attached)

As for the follow up, three documents were sent with the first e-mail:

- a power point presentation given by Dott. Aldo Tasselli in the workshop, completed by some update information on the activities carried out in the CoRin project (see the power point document attached);
- a power point presentation given by Prof. Giulio Malorgio in the workshop (see the power point document attached);
- a proposed draft of matrix of relevance to be evaluated and possibly modified by the recipients according to their knowledge of the sector and their expectations for the future

2.5 Roles and Responsibilities

The workshop was organized by the Regional Authority: Dott. Tasselli drafted the participants list and RER Fishery Economy Service administrative staff made the invitations by mail (see the document attached).

After a welcome address by Attilio Rinaldi (president of Centro Ricerche Marine, the hosting structure) Dott. Tasselli gave the premise of the meeting and later he also moderated the interventions.

The follow up documents were prepared jointly by the Fishery Economy Service of the Regional Authority and the University of Bologna.

The Fishery Economy Service of the Emilia Romagna Regional Authority took care of the drafting of the recipients list, while the University of Bologna sent the e-mail, collected the replies and conducted the direct interviews to the selected operators.

Finally, the results of the mailing and of the direct interviews conducted were elaborated by the University of Bologna to build a final matrix of relevance that will be reported to the Fishery Economy Service of the Regional Authority.

2.6 Timing and foreseen costs

The workshop was held July, 18th in the Marine Research Center (CRM), in Cesenatico (FC); it started at 15:20 and lasted for about 3 hours

The follow up (report draft and mailing) took place from January, 23rd till February 18th.

No costs for project budget are foreseen either for the workshop nor for the follow up

2.7 Subsequent exploitation / follow-up actions

The outputs of the pilot actions will be effective in order to create a regional and interregional RTD

support policy system by:

- identifying a number of regional stakeholders that agree to participate in a consultative network to discuss upcoming RTD policy orientation and implementation actions;
- providing a logical framework and operative tools that will help seek for common solutions to adopt in future fisheries research programs.
- drafting a first shared list of research priorities;

3 Achieved results

3.1 Final report

In order to favor research and innovation in Emilia Romagna fishery, we will propose to the regional Authority to periodically consult the identified network of experts and stakeholder in order to discuss the main instances of the sector and possible future actions to be taken.

Such consultation should occur periodically (once a year) and in occasion of particular events - such as the presentation of new funding opportunities.

This activity may be coordinated by the University of Bologna and it could be realized making use of the proposed matrix of relevance, whose results will be eventually reported to the policy makers with a document illustrating the main issues at stake and opportunities for the sector.

3.2 Minutes of the encounters

The workshop was introduced by a welcome address by Attilio Rinaldi, president of the Centro Ricerche Marine, the institute that hosted the meeting.

Then Aldo Tasselli, Director of the Fishery Economy Service of Emilia Romagna Regional Authority, gave a first presentation concerning the Alto Adriatico project; the early orientations of the European Fisheries Fund for the period 2007-2013, and possible related initiatives in Emilia Romagna.

Later, Prof. Giulio Malorgio, from the University of Bologna, gave a second presentation concerning CoRin project activity and results in Emilia Romagna, with particular focus on the direct survey conducted on opinion leaders.

Further, he made a proposal on the organization and the procedures that may be adopted to create a regional RTD support policy system and in this perspective presented a logical tool called “matrix of relevance”.

After that, Dott. Tasselli invited all the participants to express their opinion on the subjects presented and opened the discussion.

Most of them showed a considerable interest in the topics dealt with and an animated discussion took place.

The participants appreciated the issues presented and the opportunity to express their views and suggestions on the primary sector research system status and development opportunities.

Many participants wish that such events may be repeated.

Fishermen representatives expressed the wish that their associates could be involved in the consultation as well.

Since the new European Fishery Fund details were not clear yet, the audience expressed the desire to be informed on its developments.

During the discussion it was possible to collect from the participants some expressions of interest to contribute to the formation of a regional network for the discussion of RTD policy.

However, due to the large participation in the meeting, it was difficult to collect concrete ideas and the real commitment of the individuals. In fact we observed that many ideas and opinions were expressed more openly in the person-to-person conversation that took place after the common discussion. For this reason, we thought it would have been better to contact some of participant later on to discuss the topics more informally (in the follow up).

4 Exploitation and Follow-up

The results expected from the pilot actions were achieved.

Future regional fisheries research programs can now rely on a regional consultative network of experts and stakeholders and on an objective and participative tool (the “matrix of relevance”) that will support policy orientation and implementation.

Further, a preliminary list of research priorities has been made available to be considered for the upcoming RTD fishery programs.

This activity will be repeated periodically, in the occurrence of the definition of the new research programs and every year (or two) to monitor the implementation of research plans.

This activity may be coordinated by the University of Bologna and it could be realized making use of the proposed matrix of relevance, whose results will be eventually reported to the policy makers with a document illustrating the main issues at stake and opportunities for the sector.

5 Documents proving the realization of the Pilot Actions

List of documents attached:

1. RER_200707_workshop_A_invitation letter
2. RER_200707_workshop_B_list of participants
3. RER_200707_workshop_C_meeting minutes
4. RER_200707_workshop_D_1stpresentation_Tasselli
5. RER_200707_workshop_E_presentation_Malorgio
6. RER_200802_follow up_A_list of participants
7. RER_200802_follow up_B_instructions
8. RER_200802_followup_C_2ndpresentation_Tasselli
9. RER_200802_followup_D_matrix of relevance results

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 4, Partner UIP, Slovenia

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	Errore. Il segnalibro non è definito.
1 Introduction	3
2 Detailed description of Pilot Actions	3
2.1 Action Overview	4
2.2 Expected results & outputs.....	4
2.3 Participants and Contacts	4
2.4 Supporting material.....	6
2.5 Roles and Responsibilities	7
2.6 Timing and foreseen costs.....	7
2.7 Subsequent exploitation / follow-up actions	7
3 Achieved results	8
3.1 Final report	8
3.2 Minutes of the encounters	8
4 Exploitation and Follow-up.....	9
5 Documents proving the realization of the Pilot Actons	9

1 Introduction

The main objective for the Regional Pilot Action that UIP followed is to gather different subjects involved in the fishery sector and primary sector's policy-makers in order to produce a common statement on how to improve regional primary sector policies to increase research and innovation activities within the ichthyic sector.

The main activities that were implemented are:

- 2 (two) focus groups focused on the ichthyic sector.
- An info brochure in Slovenian language.

The main expected results:

- Ensure better communication between policy-makers and other involved subjects;
- Improve regional ichthyic sector policies definition and governance processes for increasing effectiveness of interventions and impact on RTD investments;
- Stimulate research institutions, universities and private operators to apply for (ichthyic related) RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve knowledge about the ichthyic sector possibilities for receiving funding;
- Improve implementation RTD project results into practical use.

The main expected outputs:

- A document with concrete primary sector improvement proposals to increase research and innovation actions in the primary sector, especially in the poor ichthyic sector in Slovenia.

The main supporting materials:

- Participants received in advance a document containing basic information about CoRIN project and planned activities for Focus Groups
- Meeting guidelines were prepared for the meeting moderator
- Before the Focus groups were sent the invitations for the participants by e-mail and by post
- Meeting guidelines with the list of participants were prepared for the participants for each focus group
- After the focus group were sent the meeting minutes
- A info brochure will be distributed

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

UIP planned to implement as Regional Pilot Action two Focus groups and one informative brochure in Slovene language. We involved in planned activities policy makers of the Ministry of Agriculture, Forestry and Food. They were involved to prepare a strategic Operational program to develop and to boost innovation in the primary sector, especially ichthyic sector.

Objectives:

UIP as a partner of the project CoRin wants to contribute in order to improve measurements and a common statement on how to improve regional primary sector policies to increase research and innovation activities within the ichthyic sector, gathering together different subjects involved in the ichthyic and primary sector's policy-makers.

2.2 Expected results & outputs

In the line with CoRin Pilot Actions objectives, UIP expected results of the two Focus groups are:

- Ensure better communication between policy-makers and other involved subjects;
- Improve regional ichthyic sector policies definition and governance processes for increasing effectiveness of interventions and impact on RTD investments;
- Stimulate research institutions, universities and private operators to apply for (ichthyic related) RTD calls.
- Stimulate research institutions, universities and private operators to intensify cooperation in the research and innovation sector;
- Improve knowledge about the ichthyic sector possibilities for receiving funding;
- Improve implementation RTD project results into practical use.

Expected outputs:

- A document with concrete primary sector improvement proposals to increase research and innovation actions in the primary sector, especially in the poor ichthyic sector in Slovenia.

2.3 Participants and Contacts

UIP selected and prepared list of participant to gather together policymakers (Ministry of Agriculture, Forestry and Food, Municipalities Koper, Izola, Piran), research and education institutions (Fisheries Institute of Slovenia, University of Ljubljana, University of Maribor, University of Primorska, University of Nova Gorica, Secondary School for Maritime Studies), private researchers and research institutions, private companies, individual fish men.

In the first Focus group participated more fish men and companies of the fishery sector than researchers. In the second group participated more researchers than fish men and companies of the fishery sector. In the both Focus groups we had at list one representative of invited target group.

List of participants and contacts

1. Ministry of Agriculture, Forestry and Food

Mrs. Jana Erjavec, Deputy Secretary, Head of Department for EU Affairs
Mrs. Urška Srnc, Head of Fisheries Section of Directorate for Forestry, Hunting and Fishing
Mrs. Neža Perko, consultant
Mrs. Neva Blažina – Sedmak, Head office of Inspectorate of the Republic of Slovenia for Agriculture, Forestry and Food

They perform tasks relating to the **implementation of measures in the areas of agriculture, forestry, foodstuffs and fisheries** in accordance with national policy and the EU Common Agricultural Policy; although the fisheries sector is not extensive.

Slovene fishermen are engaged with **industrial fishing and aquaculture** and **processing of fishery products**.

1. Municipalities

Mr. Bojan Zadel, Deputy Major, Community of Izola
Mr. Igor Skok, Municipality of Izola
g. Zvezdan Primožič, Municipality of Koper, Department of Social activities and development
Mrs. Tanja Franca, Municipality of Piran, Department of Forestry and Tourism

2. Institutions: research and development, education

Mr. Dejan Pehar, manager of Fisheries Institute of Slovenia
Mrs. Snežana Levstik, specialist for Fishery, Institute for Agriculture and Forestry Nova Gorica
Mr. Jure Pohar, ph.D, Faculty of Biotechnical Faculty, University of Ljubljana, researcher
Mrs. Dunja Bandelj, ph.D, Science and Research centre of Koper, University of Primorska
Mrs. Alenka Malej, ph.D, Marine Biology Station Piran, National Institute of Biology
Mr. Dejan Putrle, managing director of private research Biocen Institute
Mr. Valter Žiža, researcher, Biocen Institute
Mr. Pečar Franko, Cooperative society of fish men Portorož
Mr. Kovačič Srečko, Cooperative society of fish men Portorož
Mr. marijan Tončič, Headmaster of Seamanship Secondary School in Portorož
University of Maribor and
University of Nova Gorica

3. Companies in fishery sector

Mr. Ugo Fonda, Fonda L.t.d
Mr. Vladimir Lukežič, manager Delmar L.t.d.
Mr. Jernej Čopi, manager Pensito L.t.d.
Mr. Loredano Glavič, manager Riba d.o.o.
Mr. Mirko Goričar, manager, Robogojstvo Goričar, d.o.o.
Mr. Aleš Bolje, manager, Mariva d.o.o.
Mr. David Zalovič, manager, Tra.comm d.o.o.
Mr. Radoš Jenko, manager, Marriba d.o.o.

4. CoRIn partners

Euris, Friuli Venezia Giulia, Regione Veneto

2.4 Supporting material

UIP prepared:

- **A document for a moderator**

The first Focus Group was moderated by Mr. Dejan Pehar, the manager of Fisheries Institute of Slovenia. We chose him for his expertise and knowledge in the fishery sector in Slovenia. He also takes part in the topics and activities of the Ministry. We prepared for him a document that included a resume of WP2 results and list of topics to help him lead the Focus group discussion. The documentation was sent by post and by email in advanced.

- **An invitation for the participants**

In the formal invitation we included information about the CoRin project, objectives of two Focus groups, about participants and about the program of the Focus group.

The invitation of the second Focus group included also additional documentation: the minutes of the first Focus group and the list of proposed projects of the first Focus group.

The invitations for both Focus groups were sent by email and by post in advanced.

- **A presentation of the CoRin project and the resume of WP2 results**

The presentation was prepared to start the first focus group with more detailed information about WP2 results. This information was a starting point for the First focus group.

For the second Focus group we prepared a short presentation of CoRin project for the new participants and we pointed out the results of the first Focus group, especially proposed research projects and conclusions.

- **An info brochure**

The brochure covers the main topics: presentation of the CoRin projects and partners, presentation of the WP2 results, presentation of the current fishery sector in Slovenia, activities that prepared Ministry to stimulate research and innovation to develop the sector. The brochure was sent by post to the participants of the Focus groups and distributed by Ministry.

2.5 Roles and Responsibilities

UIP had the leading role of the organisation of the two Focus groups and the info brochure. The Ministry had a consultant role. They helped UIP to select participants, chose the moderator and how to include and communicate their activities in the primary sector, especially in the ichthyic sector.

UIP prepared supporting materials and follow-up documents for the participants. UIP prepared the invitation and send to the participants. The communication with the participants after the first Focus group was important to receive feed back for the evaluation of the implemented activity. UIP had a leading role in the communication with the different subjects involved in the CoRin Regional action activities.

2.6 Timing and foreseen costs

<i>activity</i>	<i>Firs Focus Group</i>	<i>Second Focus group</i>	<i>info Brochure</i>
Date	6.12.2007	14.2.2008	End of march 2008
Duration	90 minutes	90 minutes	
Preparation phase	October 15 th November 20 th	January 10 th February 1 st	January February
Implementation phase	December 1st December 10 th	February 2 nd February 20 th	March
<i>Cost</i>	719,20 EUR	1368,20 EUR	2.000 EUR

2.7 Subsequent exploitation / follow-up actions

In the Focus groups were obtained concrete results. The participants presented to the Ministry six concrete research projects and suggestions how to improve ichthyic sector, to boost innovation and development of the sector.

Ministry included information and concrete research project into the Operative program where are the measurements for financing research and development projects.

UIP included these 6 research project proposals in to CoRin Database. This is the possibility to establish connections with the potential partners.

UIP will have a consultant role for the companies, fish man and research institution to prepare research project to obtain funds. UIP will stimulate researcher and research institution to cooperate with companies to boost innovation, to exchange knowledge and experience, to commercialise the results of the research projects. UIP will try to incubate more entrepreneur ideas to foster development of spin-off companies.

3 Achieved results

After the realization of the Pilot Action each partner is asked to prepare documents that show the results of the implemented action.

3.1 Final report

UIP's a final report includes six concrete research project proposals of actions to be implemented within the region in order to favor research and innovation in the chosen sector after the conclusion CoRIn protect.

These projects are:

Project 1:

Monitoring a change of the fish population and other marine organism for the purposes of improvement of the fish catch and development of the fishery sector.

Proposed by the fish company Marriba L.t.d.

Project 2:

Research activities of new organisms like Muškatna hobotnica (Octopus) and their use for industrial and commercial purposes – developing new products and gaining new markets.

Proposed by the fish company Marriba L.t.d.

Project 3:

Research activities for increased fish population and appearance of new fish and marine organism population, not yet used for industrial and commercial purposes – the opportunity for the fish men to develop and make new products and gaining new markets.

Proposed by the fish company Marriba L.t.d.

Project 4:

Preparation of education program for secondary school for fish men and ichthyic activities.

Proposed by the Secondary School of Maritime Studies

Project 5:

Observatory and research institution for North Adriatic sea involving Slovene, Italian and Croatian actors

Project 6:

Establishment of the artificial reef to enrich marine organisms

Proposed by private fish company Fonda d.o.o. and private research institute Zavod Biocen

3.2 Minutes of the encounters

Attached as Annex 1

4 Exploitation and Follow-up

UIP will monitor the activities of the Ministry of Agriculture, Forestry and Food following Operational program, especially the program for research and development activities to boost innovation and development of the primary sector, especially ichthyic sector.

We will consult and help, with external experts, companies, institutes to apply for the public tender calls of the Ministry of Agriculture, Forestry and Food and for the EU funds that presented project will be implemented.

5 Documents proving the realization of the Pilot Actons

Please prepare and attach documents that prove the implementation of the Pilot Action:

- **List of participants see files**
List of participants 6DEC07 UIP
List of participants 14FEB08 UIP
- **Meeting minutes see files**
Meeting minutes 6DEC07 UIP
Meeting minutes 14FEB08 UIP
- **Invitations see files**
Invitation_slo 6DEC07 UIP
Invitation_an 6DEC07 UIP
Presentaion material 6DEC07 UIP
Invitation 6DEC07 UIP
- **Slide shows see files**
Slide show 6DEC07 UIP
Slide shows 14 FEB08 UIP

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 6, Partner PORIN, Croatia

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:
Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview	5
2.2 Expected results & outputs.....	5
2.3 Participants and Contacts	5
2.4 Supporting material.....	6
2.5 Roles and Responsibilities	6
2.6 Timing and foreseen costs.....	6
2.7 Subsequent exploitation / follow-up actions	6
3 Achieved results	7
3.1 Final report	7
3.2 Minutes of the encounters	7
4 Exploitation and Follow-up.....	8
5 Documents proving the realization of the Pilot Actons	9

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

Workshop Potentials for development Aquaculture in the County has been held at 12th November 2007 and workshop Potentials for development Aquaculture in the County: Ideas and Projects has been held at 17th March 2008. Decision to choose workshop among other possibilities was based on the fact that workshop is the most appropriate way to put the important people who have influence on development in one place and the aquaculture as the knowledge base activity in Primary sector was chosen because it has huge potential in the County.

Objectives were to point out situation in the county; to point necessary institution for active role in aquaculture, to set out county goals in next five years and to point out some concrete projects in aquaculture. Expected results and outputs were to identify potentials for development of Aquaculture in the county, to prepare report on workshops with recommendation of setting up of coordination body that will work on development of aquaculture and to present one project in aquaculture.

Participants present at the workshops were from following institutions:

- University of Rijeka, County department for Economy, County department of maritime affairs, transportation and communication, County institute for sustainable development and town and country planning, Town of Rijeka
- Croatian Agriculture Extensive Institute, Croatian Chamber of Commerce, Croatian Chamber for Trades and Crafts
- Private sector: Ribarstvo ltd., Cres ltd,
- Local municipalities
- Representatives of fisherman associations

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

The workshops have been organized in Rijeka, first at 12th of November 2007 and the second one at 17th March 2008.

Decision to select workshop was based on the assumption that these kinds of actions request the minimum preparation activities for the potential participants and workshop is the most appropriate way to put the important people who have influence on development in one place and the aquaculture as the knowledge base activity in Primary sector was chosen because it has huge potential in the County.

Objectives:

- to point out situation in aquaculture in the county
- to point necessary institution for active role in aquaculture
- to set out county goals in aquaculture in next five years

2.2 Expected results & outputs

- Identified potentials for development of Aquaculture in the county
- Report on workshop with recommendation of setting up of coordination body that will work on development of aquaculture
- summary of one new project in mariculture

2.3 Participants and Contacts

- County department for Economy, County department of maritime affairs, transportation and communication, County institute for sustainable development and town and country planning
- Croatian Agriculture Extensive Institute, Croatian Chamber of Commerce, Department for Agriculture, fishery, forestry, hunting,
- Private sector: Ribarstvo ltd., Cres ltd,
- Local municipalities on islands and on coastal area
- Representatives of fisherman associations

2.4 Supporting material

- Conclusions of the WP1 and WP2 results have been presented during workshop one
- The moderators have been directing discussion to set up goals in Aquaculture in the County

2.5 Roles and Responsibilities

- RDA Porin was responsible for organization of the workshops.
- Follow up documents have been produced by RDA Porin
- Moderators were Anita Klanac for the first workshop and Suzana Belošević Romac for the second workshop

2.6 Timing and foreseen costs

Indicate the planned time of the action, the planned duration of encounters, and the expected costs for project budget

1st workshop

- Preparation of work shop- September and October 2007
- Work shop- 12th November 2007

2nd workshop

- Preparation of work shop- January and February 2008
- Work shop- 17th March 2008

2.7 Subsequent exploitation / follow-up actions

- recommendation for setting up coordination body that will work on development of aquaculture within the County
- recommendation for establishing of Aqua culture R&D centre

3 Achieved results

3.1 Final report

RDA Porin will prepare a final report addresses to regional policy makers in which we will give some recommendations regarding aquaculture sector. We will propose organizational structure for the future R&D centre, as well as the structure of the coordination body. We will also make one complete project for the Mari culture, concept of which was presented on the second workshop.

3.2 Minutes of the encounters

Please attach to this document the Minutes of encounters related to the Pilot Action – Annex 1. Please use the form that we sent you via e-mail (meeting minutes.doc).

4 Exploitation and Follow-up

Regional Development Agency will continue activities in Research and Development in primary sector after the project end. Our focus will be in the fishery sector because 52% of territory of Primorsko goranska county is the sea which is mostly of high quality and suitable for development of Aqua culture.

On individual level we will force establishing of Aqua culture R&D centre. This is the process which implementation will start in the time of Corin project during the implementation of pilot actions. We are aware that we will need more time than is the lasting of Corin project but it's very important that project of Aqua culture R&D centre start during the implementation of an EU project. Why is it important? Our politicians like to talk about EU funds and they need some visible project which start is covered by EU fund.

5 Documents proving the realization of the Pilot Actions

Please see attach documents that prove the implementation of the Pilot Action:

- **List of participants see files**

List of participants 12NOV07_1 PORIN

List of participants 12NOV07_2 PORIN

List of participants 17MAR08_1 PORIN

List of participants 17MAR08_2 PORIN

- **Meeting minutes see files**

Meeting minutes 12NOV07 PORIN

Meeting minutes 17MAR08 PORIN

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 7, Partner MARC, Greece

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview	5
2.2 Expected results & outputs.....	5
2.3 Participants and Contacts	6
2.4 Supporting material.....	7
2.5 Roles and Responsibilities	7
2.6 Timing and foreseen costs.....	7
2.7 Subsequent exploitation / follow-up actions	7
3 Achieved results	8
3.1 Final report	8
3.2 Minutes of the encounters	8
4 Exploitation and Follow-up.....	9
5 Documents proving the realization of the Pilot Actons	10

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

A resume of the topics described in this document.

- pilot actions
- names of participants
- outputs and results
- materials that prove the implementation of pilot actions

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned Activities:

The Regional Pilot Actions that we implemented are two Focus Tables and one informative brochure.

Objectives:

- culture reformation
- new cultures in the region with scientific way without the farmers lose money
- better standardised products that will attribute added value
- energy plants, useful for production of energy
- agri-tourism
- utilisation of [tilethermansis] in the greenhouses, aiming at the reduction of cost of production

2.2 Expected results & outputs

- Meetings among policy makers and enterprises, discussion and intention coordination between them for satisfactory effects.
- financing and programs for the primary sector in the frame of new Programmatic Period 2007 – 2013
- ideas and proposals of participants for submission of work
- what is the reality of primary sector in Western Macedonia
- the prospects of development / progress of primary sector in Western Macedonia and in Greece
- thoughts - reflections on the future of primary sector
- what should become and what does not become for the promotion of research and investment in the primary sector

2.3 Participants and Contacts

	NAME	INSTITUTION
1	DELIDIS KONSTANTINOS	CTR
2	KONSTANTINIDOU ANASTASIA	PUBLIC RELATIONS
3	TSARDAKLIDIS IOANNIS	ANTINOMARCHIS
4	KOEMTZOPOULOS DIMITRIOS	ECONOMIC CHAMBER
5	PAPAGERIDIS KYRIAKOS	TEI
6	IOSIFIDOU LOUSIA	TEI
7	STIMONIARIS DIMITRIOS	CHEMIST
8	ASIMOPOULOS NIKOLAOS	TEI
9	SARIANIDIS NIKOLAOS	TEI
10	ADAMIDOY ELENI	TEI
11	SMARAGDIS ILIAS	TEI
12	PATSIOS IOANNIS	AGRONOMIST
13	VATALI AIKATERINI	PRIVATE EMPLOYEE
14	ZISOPOULOU DORA	PRIVATE EMPLOYEE
15	MPOURNAKAS NIKOS	TEI
	NAME	Φορέας
16	TSOLIAS CHRISTOS	TEI
17	PORTARITIS GEORGIOS	TEI

18	SABBA MARINA	TEI
19	TAMPOURI KONSTANTINA	TEI
20	KORONIOU DESPOINA	TEI
21	SABBIDIS SERAFEIM	TEI
22	SARIANIDIS ALEXANDROS	ENVIRONMENTAL ASSOCIATION OF AKRINI

Participants were the same in both Focus Tables and were contacted and selected by phone call and email.

2.4 Supporting material

The material that is used is a list of few specific questions used by the moderator to drive the discussion and a a resume of WP2 results that will be displayed during the meetings.

2.5 Roles and Responsibilities

The moderator of the meeting(s) and the prson that will give the premise is Konstantinos Tsanaktsidis, professor of the Technological Educational Institution of Kozani. Mr Tsanaktsidis and Ms Papadimitriou will decide the name of participants and then Ms Papadimitriou will make the invitations.

2.6 Timing and foreseen costs

The 1st Focus table it is planned for the 9th November, the 2nd one for the 23rd November and the brochure will be ready on February 2008.

2.7 Subsequent exploitation / follow-up actions

After the end of Corin project there is probably going to take place more meetings among policy makers and enterprises, we will depth in the problems as they seem from WP2 results in order not to spirit them away, but to discuss them and find as many solutions as we can.

3 Achieved results

3.1 Final report

- Organized Focus Tables 2-3 times per year among public authority, policy makers and enterprises
- meetings and congresses in which all active citizens can participate, inform themselves for the situation in their region but also be able to express their opinion.

3.2 Minutes of the encounters

Please see the attached files

4 Exploitation and Follow-up

The actions that we will take will be those that were referred in part 3.1.

5 Documents proving the realization of the Pilot Actons

Please prepare and attach documents that prove the implementation of the Pilot Action:

- Meeting Minutes
- Photos

Co-ordinating Regional Primary Sector Policies for Boosting Innovation

CoRIn

Annex 8, Partner NAFA, Bulgaria

WP3 – Pilot Actions

Task 3.2 Regional Mainstreaming actions

D11: Description of Mainstreaming Pilot Actions implemented



Partner:

UIP Univerzitetni inkubator Primorske d.o.o.

University incubator of Primorska Ltd.

Ferrarska 8
6000 Koper
Slovenia

Prepared by:

Iztok Škerlič
Elvira Luin

Index

0 Guidelines.....	3
1 Introduction	4
2 Detailed description of Pilot Actions	5
2.1 Action Overview	5
2.2 Expected results & outputs.....	6
2.3 Participants and Contacts	6
2.4 Supporting material.....	7
2.5 Roles and Responsibilities	7
2.6 Timing and foreseen costs.....	8
2.7 Subsequent exploitation / follow-up actions	9
3 Achieved results	10
3.1 Final report	10
3.2 Minutes of the encounters	12
4 Exploitation and Follow-up.....	13
5 Documents proving the realization of the Pilot Actons	14

0 Guidelines

This document was prepared in order to receive from all partners, equivalent contents that are needed for the deliverable D11. Please use the following form to write your part of the deliverable. Some of the contents are to be written directly into this form while other are to be attached as annexes (meeting minutes, list of participants, copies of support material and other relevant documents)

1 Introduction

This document describes the initial plans of NAFA for the exact Pilot Actions to be organized under WP3 of the CoRIn project, the way of realization of the planned activities, the achieved results and the planned actions in order to secure the subsequent exploitation of these results.

2 Detailed description of Pilot Actions

2.1 Action Overview

Planned and implemented activities:

NAFA planned as Regional Pilot Actions **a maximum number of 3 round tables:**

Chosen location – the places where the WP2 interviews have been carried out:

- Varna
- Plovdiv
- Sofia => **Plovdiv** /due to technical reasons the last round table that served to make a general summary of the pilot actions carried out in Bulgaria was organized in Plovdiv, where most of our major participants are based/

Each round table was organized following the steps stated underneath:

- definition of the structure of the round table: selecting discussion themes, drafting agenda, preparing and compiling materials that could stimulate the dialogue, preparing a list of participants, making all organizational and technical arrangements for the round table (choosing and hiring of venue hall; catering; technical devices and multimedia)
- sending official invitations to the participants /by fax, phone and via e-mail/, drafting final agenda after discussing the themes with the future participants
- execution of the round table
- drafting the minutes of the meeting, analyzing the results, evaluation of the activity through assessment questionnaires

Objectives:

General objective: In principle the core idea of a round table is to gather all interested parties on an equal basis and let them share and exchange their views and positions on a certain group of topics of common interest to all of them. NAFA's general goal is to create as much possibilities as possible for establishing direct ties among the stakeholders in the fisheries sector. Building adequate communication channels among the subjects is the only way of achieving thorough knowledge about what the private sector needs in terms of RTD initiatives, what the research centers could offer as scientific potential for elaboration of new technologies and last but not least how the policy makers could ease and help the strengthening of the research dimension in the primary sector by creating more incentives for investments in RTD activities.

Specific objectives: Every round table will have its own specific objectives while in the same time keeping within the general idea of stimulating the dialogue between the policy makers, the research centres and the private sector in the sphere of fisheries with an accent to the research dimension.

Bulgaria has developed its fisheries sector both in the sphere of maritime fisheries and inland fisheries. With the aim to encompass the whole ichthyic sector with the specific problems of both its subsectors, NAFA's first two round tables in Varna and in Plovdiv will focus respectively on:

- **Maritime fisheries**
- **Inland fresh water fish-farming**

The specific objective of the last round table is to make a general summary to the results of the Pilot actions implemented by NAFA.

2.2 Expected results & outputs

Expected & Achieved results

- Active dialogue was established between researchers, fishermen and policy makers for the first time in Bulgaria
- Improved communication will serve as a basis for future cooperation among the stakeholders in the form of new scientific projects financed with private money by the business sector
- High level of awareness about the practical needs of producers and the scientific potential of the institutes was achieved

Produced outputs

A common document highlighting the most important results after the round tables devoted to the fisheries sector in Bulgaria and defining ways for better incorporation of the scientific dimension in the sector

2.3 Participants and Contacts

Our target groups of participants in the planned round tables include the subjects involved in the filling of the questionnaires in WP2 and other relevant participants. This will ensure the continuity and consistence of the Pilot actions with the activities performed in the previous stages of the project and will therefore guarantee better results.

3 Target groups

- **Policy makers** (representatives of the local structures of NAFA, representatives of municipalities in the fisheries regions in Bulgaria)
- **Research institutions** involved in the sector
- **Private subjects** that took part in the interviews in WP2, associations of private producers in the fisheries sector

Participants were contacted through e-mail, telephone, fax. We prepared an official invitation for each planned event that was sent to the stakeholders.

Bearing in mind the above mentioned difference in the specific objectives of the Varna and the first round table in Plovdiv, it is obvious that the participants in the Varna event are engaged in maritime fishing, while the attendants to the Plovdiv event are occupied in inland fresh water fisheries. The last round table in Plovdiv was organized as a final event offering a more general look to the ichthyic sector in Bulgaria and therefore it united as participants representatives from both ichthyic subsectors of maritime and fresh water fisheries.

For the specific names of participants to each round table implemented by NAFA, please see Annex 2 – the signed List of participants presented by NAFA.

2.4 Supporting material

Used supporting material

- A summary of WP2 results in the form of a PowerPoint presentation to serve as a starting point for discussions (to be distributed among participants on the spot)
- A detailed analysis of the data collected by NAFA during WP2 interviews (to be distributed among participants on the spot)

2.5 Roles and Responsibilities

Subjects involved in the organisation of the encounters

- Mr. Anton Dotchev, Head of “European integration and international relations” Department, NAFA and CoRIn Project coordinator
- Mr. Delyan Blagoev, Senior expert, “European integration and international relations” Department, NAFA
- Mrs. Branimira Vezhdarova, Junior expert, “European integration and international relations” Department, NAFA
- Other representatives of the “European integration and international relations” Department, other departments and the regional offices of NAFA
- All organizational tasks (selecting premises, deciding the names of participants, making invitations, drafting supporting materials, executing moderator’s duties, producing follow-up documents) will be performed by the NAFA team of experts working on the CoRIn project

2.6 Timing and foreseen costs

Planned timing and foreseen costs*

Round tables	planned time	planned duration	expected costs
Varna	1st half of November	2 days	1500 €
Plovdiv	2nd half of November	1 day	1100 €
Sofia => Plovdiv	Beginning of December	1 day	700 €

*The above mentioned allocation of financial resources, timing and duration of encounters are tentative, preliminary and should serve as an orientational value. Therefore they are liable to changes.

Actual timing of the implemented Pilot Actions*

month	October 2007				November 2007				December 2007				January 2008				February 2008			
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
Pilot Action/week																				
First round table /Varna/:																				
- preparation phase																				
- sending invitations																				
- execution																				
/21-22 November 2007/																				
- analyses and evaluation																				
Second round table /Plovdiv/:																				
- preparation phase																				
- sending invitations																				
- execution																				
/13-14 December 2007/																				
- analyses and evaluation																				
Third round table /Plovdiv/																				
- preparation phase																				
- sending invitations																				
- execution																				
/14-15 February 2008/																				
- analyses and evaluation																				

*NAFA chose to organize all round tables with 2-days duration because of the high level of interest shown by participants.

* The delay in implementation is due to the fact that most of our researchers working in the sphere of maritime fisheries were engaged with research in the high sea during the 2nd week of November and we had to postpone our sequence of round tables with one week. With this delay it turned out that the 2nd round table would coincide with official holidays in Bulgaria that we had in the beginning of December. Therefore took place in the midst of the month. Thus the third round table was pretty close to winter holidays, which was a problem for our participants. Therefore we postponed it for February 2008.

2.7 Subsequent exploitation / follow-up actions

Production of a *Common document (see Final Report)* highlighting the most important results after the round tables devoted to the fisheries sector in Bulgaria and defining ways for better incorporation of the scientific dimension in the sector to be distributed among the participants of the round tables in order to serve as a basis for continuation of the initiated dialogue and to proclaim the actions NAFA will undertake to accelerate the achieved positive results during the round tables

3 Achieved results

3.1 Final report

The goal of NAFA's Final report on the implemented Round tables under "Pilot Actions" Work Package of the CoRIn project is to highlight the most important conclusions, to which the discussions during the round tables led and to define how the achieved results could be subsequently exploited in a manner that will significantly favour the development of the RTD dimension in the primary sector in Bulgaria, more precisely the fisheries sector.

The idea of using round tables as pilot actions was based on the results achieved during WP2 interviews that demonstrated that no proper communication exists among the Bulgarian primary sector stakeholders. The lack of active dialogue turned out to be a strong impediment that according to NAFA's analyses could hold back all the processes the CoRIn project addresses and tries to stimulate, more precisely the finding of appropriate mechanisms and policy instruments for the boosting of innovation and RTD activities in the sector. Therefore NAFA's mission in organizing the round tables was to try to overcome this obstacle and promote direct contacts among the interested parties. NAFA engaged itself not only in the building of adequate communication channels among the fisheries subjects, but also in giving this dialogue a specific focus on the research dimension. NAFA's round tables served as awareness-building tools that raised the interest in innovations and tried to convince the stakeholders that research is essential for future progress.

The most important conclusion that could be drawn from all 3 round tables implemented by NAFA is that such initiatives helped to promote dialogue and cooperation among the fisheries representatives for the first time in Bulgaria. The round tables received the approval of all participants and were awaited with great interest from all stakeholders. The most common comment heard during the debates was that through the CoRIn project the Bulgarian fisheries stakeholders for the first time came to realize that it is better to know each other and each other's problems because finding the adequate solutions is much easier through cooperation and exchange of best practices.

These round tables contributed not only to the mutual dialogue among partners, but also helped to present the research activities of the scientific centres in Bulgaria. Bulgarian private actors were more or less unaware of the up-to-date state of research and innovation in Bulgaria and therefore had not used its potential. Through the sequence of these round tables NAFA managed to promote the existing research institutions and their scientific activities. The research representatives used their chance under CoRIn and made profound presentations of their recent scientific developments in order to attract the attention of the major business producers.

Moreover, the round tables helped to cast light over the practical needs of the sector. Most of the major producers in both fisheries subsectors attended the meetings and used the floor to share their problems and needs for innovative methods to be implemented in the fisheries sector. Some of the key discussion themes were the use of trawl surveys in maritime fisheries, the elaboration of new types of food granules to improve the rearing process and the quality

of the fish meat of the most popular fish species in Bulgaria, the development of new techniques of dyke-building in the fresh water fish ponds, etc.

Bearing in mind all the above stated, the achieved positive results during the sequence of round tables are predominantly in the sphere of knowledge and information exchange. They could be summarized as follows:

- Active dialogue was established between researchers, fishermen and policy makers for the first time in Bulgaria
- Improved communication will serve as a basis for future cooperation among the stakeholders in the form of new scientific projects financed with private money by the business sector
- High level of awareness about the practical needs of producers and the scientific potential of the institutes was achieved

After the end of the CoRIn project NAFA would like to preserve the initiated mutual dialogue for the sake of better identification of the fisheries sector needs and the easier finding of the adequate regulative response to these needs. The CoRIn project and more precisely the round tables initiated exchange of opinions and cooperation – an unprecedented practice in the development of the fisheries sector in Bulgaria. NAFA would like to preserve the positive results and to further develop and strengthen the newly-created communication channels among the stakeholders. In order not to lose time and start achieving this goal right after the end of the project, NAFA would like to use the tools elaborated during the project as the most immediate available means to preserve and develop the initiated dialogue. Therefore NAFA will concentrate itself on the effective subsequent exploitation of the following CoRIn informative tools

- the trans-regional CoRIn data base for research projects
- the Bulgarian CoRIn web site

and their transformation into powerful communication channels, through which our stakeholders could effectively influence the policy-making processes in fisheries and the regulation of the RTD dimension.

The essence of the trans-regional data base was duly presented during the round tables and received wide spread approval. Our Bulgarian actors were impressed by the possibility not only to inform themselves and keep track of the research activities performed in Bulgaria, but also to receive useful information for the RTD development in neighbouring European countries with which they could easily exchange best practices and experience. The Bulgarian research centres regarded the data base as a useful promotional tool with which they could not only get in contact and cooperate with foreign research institutes, but could also spread the results of their scientific activities on national and even international level, thus doubling their chances to attract national and foreign investments for future scientific projects.

The CoRIn web site in Bulgarian created by NAFA as a dissemination mechanism also attracted attention. After the end of the project this tool should not be left to die away.

Bearing in mind that it is easily accessible and in Bulgarian language, this web site could be transformed in a web portal for publishing useful information about the research and innovation activities and events in Bulgaria, new research projects, new business initiatives developed in cooperation between the business and the research institutes. Generally speaking, the web site could turn into a strong informative tool for monitoring the research in the ichthyic sector.

Bearing in mind the above mentioned results and the detected stakeholders' attitudes, NAFA believes it could accelerate the positive effect of the round tables - the initiated communication and dialogue among the stakeholders and its focus on the RTD activities, by securing the efficient usage of the CoRIn informative tools. This plan for subsequent exploitation of the CoRIn results could be successfully achieved through the implementation of certain actions, such as:

- further development of the data base through publication of new Bulgarian research projects on a regular basis and spreading the updated information to all interested stakeholders
- transformation of the Bulgarian CoRIn web site into an informative portal of NAFA devoted to the RTD dimension related to the fisheries sector through which NAFA will monitor all scientific activities in the sphere and will be able to communicate and exchange information with all stakeholders as to the problems of the RTD activities in fisheries

3.2 Minutes of the encounters

See the attached files.

- Meeting minutes Varna NAFA
- Meeting minutes Plovdiv 12_13DEC07
- Meeting minutes Plovdiv 14_15DEC07

4 Exploitation and Follow-up

NAFA believes it could accelerate the positive effect of the round tables - the initiated communication and dialogue among the stakeholders and its focus on the RTD activities, by securing the efficient usage of the CoRIn informative tools. This plan for subsequent exploitation of the CoRIn results could be successfully achieved through the implementation of certain actions, such as:

- further development of the data base through publication of new Bulgarian research projects on a regular basis and spreading the updated information to all interested stakeholders
- transformation of the Bulgarian CoRIn web site into an informative portal of NAFA devoted to the RTD dimension related to the fisheries sector through which NAFA will monitor all scientific activities in the sphere and will be able to communicate and exchange information with all stakeholders as to the problems of the RTD activities in fisheries

5 Documents proving the realization of the Pilot Actons

Please see attach documents that prove the implementation of the Pilot Action:

Pilot Action Varna

Program Varna NAFA

List of participants Varna_1 NAFA

List of participants Varna_2 NAFA

List of participants Varna_3 NAFA

Photo Varna_1 NAFA

Photo Varna_2 NAFA

Photo Varna_3 NAFA

Photo Varna_4 NAFA

Pilot Action Plovdiv 12th and 13th of December 2007

Program Plodiv 12_13DEC07

List page1 12.12.2007

List page2 12.12.2007

List page3 12.12.2007

List page1 13.12.2007

List page2 13.12.2007

List page3 13.12.2007

Pilot Action Plovdiv 14th and 15th of February 2008

Program Plodiv 14_15FEB08

List of participants page 1 14.2.08

List of participants page 2 14.2.08

List of participants page 3 14.2.08

List of participants page 4 14.2.08

List of participants page 1 15.2.08

List of participants page 2 15.2.08

List of participants page 3 15.2.08

Photo Plovdiv feb08_1

Photo Plovdiv feb08_2

Photo Plovdiv feb08_3

Photo Plovdiv feb08_4

Photo Plovdiv feb08_5